



Usman Aslam

Seeking Job Opportunity As Per Job Profile

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🏠 Dubai, United Arab Emirates

Profile

Master in Business Administration (Accounting & Finance) qualified having 7 years experienced looking for the post of Indoor Sales & Marketing (Polybags, FMCG, Grey Printed Dyed Fabrics & Medical Equipment) in United Arab Emirates etc.

Career Objectives: Looking for an organized and systematic working environment in a reputable firm where I can prove my professional expertise.

Personal Info: Surname Aslam Nationality Pakistan Visa Nature Visit 03 Month Passport Valid Expect Salary Reasonable

Strengths & Skills

- ✓ Attention to details & Time Scale Management
- ✓ Phone based sales
- ✓ Inside sales promotion skills
- ✓ Microsoft Office Suite proficiency
- ✓ Operation skills to maintain ERP inventory
- ✓ Strong interpersonal and communication skills

Education

Master in Business Administration Mohi-ud-Din Islamic University Islamabad, 2013

Bachelor in Commerce University of Punjab Lahore, 2009

Intermediate in Commerce Board of Intermediate and Secondary Education Faisalabad, 2006

Matriculation in Science Board of Intermediate and Secondary Education Faisalabad, 2004

Experience (8 Years)

Services Coordinator	April 2018 - December 2018
Free Lancing	Faisalabad, Pakistan
<ul style="list-style-type: none">• Financial reporting according to IFRS rules• Sales and Income Tax returns filing on monthly basis• External auditing as per party requirements• Accounts closing and final accounts preparing as per requirements	
Senior Sales Executive	August 2016 - February 2018
Arshad Group	Faisalabad, Pakistan
<ul style="list-style-type: none">• Conduct market research to identify selling possibilities and evaluate customer needs• Set up marketing with potential clients and listen to their wishes and concerns• Continuously improve through feedback collaborate with marketing professionals• Travelling and working in diverse range of environments• Set and track sales target for the team• Contribute to team effort by accomplishing related results as needed	
Senior Sales & Marketing	February 2014 - April 2016
Micro Vinyl Packaging (Pvt) Ltd	Faisalabad, Pakistan
<ul style="list-style-type: none">• Develop a marketing strategy for company to bring in clients and making the business grow• Devising and presenting ideas and strategies• Managing campaigns on social media• Follow up on leads through online system and physically• Good Interpersonal Management Skills Suggest and implement improvements in sales process• Develop reports on sales Build an open environment for team	

Al Karim Ind (Pvt) Ltd

Faisalabad, Pakistan

- Develop a growth strategy focused both on financial gain and customer satisfaction
- Build long term relation with trustworthy feedback and after sales support
- Maintain customers relationships with clients by providing support information guidance Keep records of Sales, revenue and invoices
- Capability to flourish in a competitive environment Maintain accurately records of visits to clients and their feedback on visits

Medi Urge (Pvt) Ltd

Faisalabad, Pakistan

- Building business clients relationships with current and potential customers
- To understand market and customer needs through feedback and offering solutions
- Collaborate with sales team and management to secure, retain and grow business
- Research target clients and identifying new market opportunities
- Participating in exhibition and conferences for sales promotions

References

Naeem | 971 50 1475600
Al Qabdha Group
Naeem.sajid@alqabdha.com

Functional Areas

- Accounts, Finance & Financial Services

Languages

- Urdu - Native
- English - Medium
- Hindi - Medium

Industries

- Manufacturing

Hobbies

- Foot Ball
- Internet Surfing
- Outing