#### Tarek Moustafa Abdel Wahab

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#### **Career Objective:**

Seeking a good position, that enables me to utilize my computer, communication, and language skills, fulfills my personal ambitions and enhances my knowledge.

### **Work Experience:**

# Company: ELABELZ.COM (UAE) Job Title: Call Center Representative Date: 2018 – 2019

- Communicate and cooperate with supervisors and coworkers
- Respond to customer inquiries and refer clients to the appropriate channels
- Identifying valid or fraudulent transactions.
- Contacting customers via telephone to verify purchases.
- Take full responsibility for the dealing with relevant customers Complaints, queries and requests
- Following up Customer shipments with the courier companies.

## TELECOME EGYPT Sales Executive 2016 –2017

- Carry out analysis of sales report and customer survey in order to identify and set sales objectives
- Prepare periodic sales report as well as maintain a record of sales.
- Collaborate with team members to achieve better results

ETISALAT UAE outsource executive Agent in Egypt Call Center Representative

2014 - 2015

- Build sustainable relationships and engage customers by taking the extra mile
- Handle customer inquiries and complains.
- Follow communication "scripts" when handling different topics

Job Respo

Job Responsibilities:

Company Job Title: Date:

Job Responsibilities:

Company
Job Title:
Date:
Job Responsibilities:

Company: Job Title:

Date:

Sales Executive

ABUGHALY MOTORS

2013 -2014

Job Responsibilities:

- Prospect and handle all car lease / car rental sales for Individual Clients
- Maintain a relationship with these clients to ensure renewal business
- Offer optional car/ products to customers in an effort to maximize sales opportunities and meet goals set by management

Company: Job Title: Date:

Sales Representative

TEDATA (Egypt)

2009 - 2013

Job Responsibilities:

- Present and sell company products and services to current or potential clients.
- Prepare actions plans and schedules to identify specific.
   targets and to project the number of contacts to be made.
- Identify customer's needs, clarify information, research every issue and provide solutions.

**Certificates:** 

Title: Basic business skills acquisition (BBSA) Program

Date: May 2007-.Dec 2007

• Business English

Presentation Skills

- Computer Skills(MS Office, MS project and internet)
- Extra sessions for Accounting, Finance, Sales, Marketing.

Title: English language at NOTCOURSES Academy

Date: June 2015 - Nov 2015

English language

Presentation skills

Computer skills : Proficient user of MS Office & Windows

**Personal information** 

Passport Expiry - 12.05.2025

Gender - Male

**Language** - Arabic and English

Visa Status - Cancelled Employment Visa

**Date of Birth:** -02.03.1984