



## **STEFANY ZYRA B. ARANTE**

Address: Burjuman dubai, UAE  
Mobile no.: +971528582579/ +971505622829  
E- mail: [stefany\\_zyra28@yahoo.com](mailto:stefany_zyra28@yahoo.com)

---

### **CAREER OBJECTIVE**

To seek a challenging job in a competitive company where my knowledge and ability can be made use of to yield the optimum benefit to the organization.

### **WORK EXPERIENCED**

#### **SIMBA - DICKIE TOYS COMPANY**

Dubai U.A.E  
Merchandizer / Promoter  
June 2019- Present

#### **HAMLEYS Middle East Retail Company(L.L.C**

Mirdiff City Centre, Dubai U.A.E  
Sales Associate/Demonstrator/Cashier  
June 2014- October 2016

### **DEMONSTRATOR**

- Approach, greet and welcome the customers especially children; and engage them through an outgoing personality.
- Meet and exceed personal sales goals.
- Demonstrate and explain products methods or services in order to persuade customer purchase products or utilize services.
- Giving customer a journey to the toy collection.
- Set up and arrange displays and demonstration areas to attract the attention of prospective customer.

### **SALES ASSOCIATE**

- Maintain high standards of product presentation.
- Maintain the tidiness of the store.
- Winning sales to meet targets.
- Achieve satisfactory performance result.

### **CASHIER**

- Manage transactions with customers using cash registers.
- Scan goods and ensure pricing is accurate.
- Collect payments whether in cash or credit.
- Issue receipts, refunds, change or tickets.
- Redeem stamps and coupons.
- Cross-sell products and introduce new ones
- Resolve customer complaints, guide them and provide relevant information
- Greet customers when entering or leaving the store
- Maintain clean and tidy checkout area
- Track transactions on balance sheets and report any discrepancies, Bag, box or gift wrap.

**SHABBY CHIC**

- Promoting and selling makeups, nail polish and accessories.

**MIKI MART****Cashier**

Lucena, Quezon Philippines

2009- 2010

- Organize account details and perform cash credit transaction.
- To do suggestive selling
- Receive and disburse money for sales transaction.
- Provide customer service in greeting customers upon their entrance and for thanking customers upon their exit.
- Assist customer with complaints, unless they require a Manager.
- Review and follow company policies and procedures.

**PRETTY 99 FASHION****Sales Assistant**

Lucena, Quezon Philippines

2008- 2009

- Sales to the customers.
- Monitor the availability of stocks.
- Update all the reports.
- Check displays prices.
- Stocks inventory in selling area.
- Responsible for the sales growth and achievement quota.

**EDUCATIONAL BACKGROUND****TERTIARY LEVEL****ST. ANNE COLLEGE**

Bachelor of Elementary Education

Lucena, Quezon, Philippines

Undergraduate

**SECONDARY LEVEL****ELIAS A. SALVADOR NATIONAL HIGH SCHOOL**

Agdangan, Quezon Philippines

2002- 2006

**SKILLS**

- Possess pleasant personality and good interpersonal skills.
- Ability to adapt to diverse cultures or work in different countries. Can work with all levels of people.
- Ability to learn quickly and apply the knowledge effectively.
- Can adjust to any working environment and can easily adapt to any different situations
- Can work under pressure with minimal supervision
- Computer Literacy
- Can speak Tagalog and English both written and oral.
- Know about makeup and nail art

**PERSONAL INFORMATION**

Nationality	Filipino
Birthdate	November 7, 1989
Gender	Female
Civil Status	Married
Height	5'1
Weight	110 lbs
Passport Number	P7390356A
Visa Status	Employment visa