

SALES EXECUTIVE



SHAHUL HAMEED CR

E-mail-

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Contact Number

Mobile: 058 667 2241

Passport NO :P1441527

Visa status : Visit

Visa ExpDate:10-06-2019

Areas of Interest

Sales

Objective

Seeking to continue my professionalism, where my dedication, expertise and talent will definitely bring the organization a sharper edge within the industry. Aspire for a challenging position to contribute to the company's growth, in turn ensuring personal growth

Professional Experience

➤ **HA&Co. Builders as Interior Fitout Sales Manager**

From Nov 2016 to Nov 2018

Responsibility:-

- Managing sales of Interior fitout
- Generating sales/projects enquiries and issuance of quotations
- Relationship building & Finding new customers
- Apply proven methods to convert leads into clients
- Listening the customer requirement and presenting appropriately to make sale
- Negotiating the terms of an agreement and closing sales

➤ **AM MOTORS (Dealer-Maruti Suzuki Vehicles), as Sales Executive**

From Dec 2015 to Nov 2016

Responsibility:-

- Outdoor and indoor sales of Maruti Suzuki Cars
- Relationship building & Finding new customers
- Researching the market and related products
- Listening the customer requirement and presenting appropriately to make sale
- Negotiating the terms of an agreement and closing sales

Strengths

- Knowledge includes Computer.
- Positive Approach
- Time Management

Personal Data

Date of Birth:08-05-1996

Sex : Male

Nationality : Indian

Marital Status: Single

Linguistic Proficiency: English,
Hindi & Malayalam

Permanent Address-

SHAHUL HAMEED CR
CHERUKADATHU
VALAPPIL(H)
MALAPPURAM,
KERALA,
INDIA
Mob- 0586672241

- Good temperament
- Fluency in Communication
- Dealing with Clients
- Goal oriented
- Fast learner
- Creative and Imaginative

Academic Qualification

- Professional Diploma In Building Designing

Technical Skills

- **Photoshop**
- **MicroSoft Office**
- **MicroSoft Excel**
- **AutoCAD**
- **3DsMAX+ Vray**

Declaration

I hereby declare that the above, mentioned particulars are true, correct and complete to the best of my knowledge and I am confident of my ability to work in a team.

Yours truly,

(SHAHUL HAMEED CR)