

SAFWAN PP

Searching for Job in UAE

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OBJECTIVES

Confident and capable sales expert with more than 3+ years of experience in professional sales. A salesperson with the experience and skills necessary to lead a sales team and oversee all customer interactions. Manage individual accounts and build relationships with clients. History of making sales and going on sales trips and perfectly comfortable interacting with potential clients. A candidate who combines a strong attention to detail with a high level of commitment, loyalty, and dedication.

CORE COMPETENCIES

- ▶ Excellent numerical and analytical skills
- ▶ Determination towards work
- ▶ Adaptable and flexible
- ▶ Team and people management skills
- ▶ Decision making & problem solving skills
- ▶ Task and time management
- ▶ Excellent customer service
- ▶ With a Can-Do Attitude
- ▶ Communication skills (English, Hindi Malayalam and Arabic)

WORK EXPERIENCE

Western International LLC –

In Carrifour Hypermarket and Nesto Hypermarket for Geepas Electronics

Sales Dubai, United Arab Emirates February 2017 – April 2020

SALESMAN – Duty and Responsibility

- ❖ Promote sales of Geepas Electronic products in hypermarket and Increase sales as per monthly target
- ❖ Daily sales and activity report making, Assist customers whenever necessary.
- ❖ Closing the sales and achieve targets
- ❖ Handling customer complaints and providing solutions with maximum customer satisfaction.
- ❖ Follow communication procedures, guidelines and policies
- ❖ Assisted each customer through decision-making process with sound product knowledge while appealing to wants and needs
- ❖ Coordinating sales team performance
- ❖ Assuring customer satisfaction with proper follow up.
- ❖ Involves control system maintenance of industrial manufacturing systems.
- ❖ Answer in-depth client questions and resolve issues the sales team members are unable to.

UNILEVER INDIA – Kerala India

Distribution of Horlicks in kerala - June 2016 – September 2017

- ❖ Distribution of products according to merchandise and assortment plans
- ❖ Maintenance of replenishment parameters
- ❖ Monitoring stock outs

KKR Group – Kerala India

Distribution of Nirapara Products - June 2016 – September 2017

- ❖ Distribution of products according to merchandise and assortment plans
- ❖ Monitoring stock outs

EDUCATIONAL BACKGROUND

- ❖ Plus Two
Nalanda College Eachur, Kannur,
Kerala
Kannur University

DRIVING LICENSE DETAILS

Able to Handel both Manual and Automatic Gears

- ❖ Driving License No : 3889518
- ❖ Issue Date : 19-12-2018
- ❖ Expire Date : 19-12-2020

SOFTWARE SKILLS

- ❖ MS Office Applications - Excel, Word Outlook etc.
- ❖ Power point
- ❖ Proficient in internet browsing.

PERSONAL DATA

Date of Birth	:	21.02.1994
Gender	:	Male
Marital Status	:	Single
Nationality	:	Indian
Passport No	:	M5192104 (Expiry - 07/01/2025)
Visa Status	:	Cancelled Visa