

Ryan Cabaneros

Relationship Officer - Dunia Finance LLC

Abu Dhabi

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Work Experience

Relationship Officer

Dunia Finance LLC - Abu Dhabi

February 2018 to August 2018

I was employed in Dunia Finance LLC as Relationship Officer. Our main objective is to look for the right customer. We do telemarketing, sourcing clients on the field and asking some referrals. As a relationship officer, we offer loans and credit cards and at the same time we are giving our best customer service.

Sales Representative

V-Coat General Trading, LLC - Abu Dhabi

November 2015 to November 2017

DUTIES:

- Sell, market and install scratch protection for mobiles and gadgets
- Check inventory to ensure product is in stock
- Collect methods of payment and dispense change
- Discuss warranties and replacement for the products
- Build long term relationships with our customers and clients and provide exceptional customer services by pursuing business through innovation and advanced technology
- Provide quality services that exceeds the expectations of customers
- Possess and utilize product knowledge appropriate for a kiosk and can flex responsibilities according to business needs

Senior Customer Service Representative

Dental Insurance for Anthem Blue Cross

December 2007 to July 2015

former APAC Customer Service Inc.) - Muntinlupa City, Philippines

December 7, 2007 to July 15, 2015

DUTIES:

- Take in calls to assist dentists or patient's concerns about dental insurance
- Give information about patient's eligibility and benefits
- Review or make changes to client's accounts
- Process and review dental claims in behalf of the patients
- Handle grievance, appeal and complains of the caller
- Telemarketing

Collections Officer

American International Group Inc. (AIG)
October 2007 to December 2007

DUTIES:

- Contact debtors by phone
- Review client's accounts and their ability to pay their credit card
- Follow up and collect all overdue and delinquent customers

Sales Representative

Muntinlupa City - PH
October 2006 to February 2007

DUTIES:

- Sell mobile phones and postpaid plans to customers
- Work with customers to find what they want and ensure a smooth sales process
- Obtain orders and process new accounts
- Keeps management informed by submitting sales report weekly
- Recommends product upgrade
- Resolve customer complaints by investigating problems, developing solutions and making recommendations to management

Property Consultant

Filinvest Land Inc. - Muntinlupa City
November 2005 to May 2006

DUTIES:

- Interview prospective clients
- Arranging an appointment to promote the property
- Sending out details of new properties on the market to the people on the database
- Promote sales of properties open houses and participation in multiple listing services
- Investigate client's financial and credit status in order to determine eligibility for financing the property

Education

Bachelor of Science in Business Administration

Colegio De San Juan De Letran Manila
2000 to 2005

Education

Primary and Secondary
1990 to 2000

Casa Del Niño Science High School