



# RAMNEESH P K

+971-56 6647731

ramneeshpk@gmail.com

## STRENGTH & SKILLS

- Fluent English & Arabic speaking Good
- human relation
- Strong analytical and problem solving abilities
- Excellent leadership skill

## OBJECTIVE

Seeking a career in a progressive environment to utilize my capabilities to secure responsibilities and challenging position in the capacity where I may contribute to the growth of both prospective employer and myself have proven leadership strengths with excellent inter-personal and communication skills. I can readily adapt to all work environments and efficiently handle challenging situations.

## PROFESSIONAL EXPERIENCE

**Sales Supervisor at SHAKLAN MARKET (MOBILE) , AL WARQA 1 , UAE (OCTOBER 2019 TO TILL DATE)**

### DUTIES AND RESPONSIBILITIES

- Perform sales activities and generate new client for product sale.
- Regular follow up with customer for taking feedback; develop excellent report with same and ensure customer loyalty and retention reduced market returns on the daily basis.
- Coordinate sales distribution by establishing sales territories, quotas, goals and monitor sales performance. This effectively involves route planning and merchandising planning.
- Develop contact in the market with help of networking and business development.
- Negotiating with the customer for shelf space, Rebate and introducing new products.
- Controlling all cash flows and credit collection set by the company.

## COMPUTER SKILL

- MS Office ( Word, Excel, Power Point)
- QBM
- NETSOFT

## PERSONAL DATA

**DOB** : 01-Nov-1992  
**Gender** : Male  
**Marital Status** : Single  
**Nationality** : INDIAN  
**Passport No** : J4131222  
**Visa Status** : Employment visa (Transferable)

**Sales executive at WESTERN INTERNATIONAL GROUP DUBAI, UAE. (JANUARY 2015-SEPTEMBER 2015)**

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## LANGUAGES KNOWN

- English (Fluent)
- Hindi (Fluent)
- Arabic (Fluent)
- Malayalam (Fluent)
- Urdu (Fluent)
- Nepalese (fluent)

## Sales executive at ALBARSHA MOBILE PHONES, DUBAI, UAE (NOVEMBER 2016-DECEMBER 2018)

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## Talk salesman at CLICK TALK GENERAL TRADING BURDUBAI, UAE. (JULY 2012-SEPTEMBER 2014)

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## CONTACT

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## EDUCATION

**HSE in Commerce** - (Govt Brennen HSS, Thalassery, Kerala)  
2008 - 2010

## I AM PASSIONATE

- To take interest in all aspect of job.
- To take up responsibility and confidently deal with any problems that I encounter.
- To share my knowledge with others to help my colleagues learn and grow.
- To take challenges, achieve top results and produce high quality service.