



RAJA SHABAN ANWAR

WORK EXPERIENCE

Sales and Marketing Associate at Boxes Xpert Hub, (Lahore, Pakistan)

May 2020 To Sep 2021 (1 Year & 4 Months)

- Efficient, Charismatic and competent Sales Executive with commanding experience in leading viral online & offline Marketing campaigns for the growth of local and international products to improve sales for our business.
- Proficient Sales & Marketing Expert with vast experience in meeting tough targets for improving Organization, Management & Growth Graph of new Start-Ups.
- Recommended process improvements to management at weekly staff meetings. Prepared the sales related documents throughout the sales process (e.g., proposals, contract or various material orders).

Aircraft Technician Engineering & Maintenance at Airborne Aviation (Lahore)

March 2018 To April 2020 (Almost 2 Years)

- Routine and non-routine maintenance tasks on aircraft as instructed by an engineer in-charge on Cessna172M/Cessna152.
- Daily checks per AMM.
- Refueling as per appropriate procedure.
- Different inspections of the aircraft instructed by the AME.
- Perform a preflight of Cessna 172 and 152 and 162.

Real Estate Agent at Property Hub & White Brooks (UAE)

Nov 2021 To Dec 2021 & Aug 2022 to Dec 2022

- Respond to inquiries, schedule appointments, and maintain a professional and friendly demeanor when interacting with clients.
- Maintain and update client databases, ensuring accurate and up-to-date information.
- Provide general administrative support, including answering phones, managing emails, and handling office supplies.
- Coordinate and scheduling driver for property showings, inspections, and meetings.
- Collecting feedback from leads after property viewings or interactions. Using this feedback to refine our approach and address any concerns or objections.
- Doing Sales to my exclusive clients, understanding their needs and giving them options.
- Taking care of office laptops and mobiles and stationery.
- Making a record of all employee's attendance

PROFILE:

Expert aircraft maintenance engineer with a high degree of technical knowledge and manual dexterity. A highly organized and detail-oriented professional, I pride myself on doing the best possible job every time. I am a dedicated and hardworking person with a strong urge to continuously learn and improve. Adept at identifying signs of problems and addressing them before they escalate. Proficient in using tools and equipment. Great communicator who works well with other team members.

CONTACT:

PHONE:

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SKILLS:

- ✓ Human Factor of Aviation
- ✓ Gas and Basic Aircraft Engine
- ✓ Engineering Aviation Drawing
- ✓ Supply Chain Management
- ✓ Aircraft Aerospace & Avionic Systems
- ✓ Asset Health Maintenance
- ✓ Airline Maintenance Management
- ✓ Real Estate
- ✓ Property Dealing
- ✓ Email Configuration
- ✓ Team Work
- ✓ Call Center
- ✓ Communication
- ✓ Sales Executive
- ✓ Offline Marketing
- ✓ Microsoft Office

PERSONAL DETAILS:

Language: English, Urdu, Hindi
 Date of Birth: 05-Aug-1993
 Visa Status: Expires on 15-Dec-23

EDUCATION

Bachelor's in aviation technology, Aircraft Maintenance Engineering Nov-2013 to Dec-2017

Superior University | Lahore, Pakistan

F.S.C Intermediate in Pre-Engineering, Math's, Physics, Chemistry May-2011 to Jun-2013

Superior College | Gujrat, Pakistan

CERTIFICATES

Certification in EASA Modules CAT B1.1 & B2 with 17 Modules Aug-2019 to Mar-2021

Aviation Technical Training | Saarbrücken, Germany

