

# Oladotun Abiodun

## Sales Executive

Ajman

[oladotunabiodun7\\_and@indeedemail.com](mailto:oladotunabiodun7_and@indeedemail.com)

+971558659143

A Computer Science graduate with over five years' experience in Sales and Marketing. Seeking employment as a dedicated Sales Personnel. At Rakiz Nigeria Limited, I was able to introduce and generate market base for the company's new products, negotiated contracts with vendors, maintains good relationships with new and existing customers. Slashed payroll/benefits administrative costs (30%) by negotiating pricing and fees, while ensuring the continuation and enhancements of services. A resourceful, loyal and well cultured young man with good Communication and Computer skills.

Willing to relocate: Anywhere

## Work Experience

---

### Sales Manager

Rakiz Nigeria Limited - Lagos

June 2010 to January 2019

Finds and establish new markets for the company's products, introduce new products to the market, finds new customers and maintains good relationship with the existing ones.

### Computer System Engineer

Information Technology Department - Lagos, NG

March 2008 to June 2010

Installation of new computer systems for different departments within the hospital, repairs and maintenance of computers, and computer applications consultant.

### Admin & Account Clerk

Zairem International Company (NYSC)

March 2007 to March 2008

RESPONSIBILITIES • Recording of daily transactions, monitoring of goods supplied and goods delivered to the final customers, prepares monthly sales and stock report and delivers it to the Chairman's desk, update customer ledgers and prints transactions report on a monthly basis.

## Education

---

### B.SC. in COMPUTER SCIENCE

University of Ilorin, Ilorin, Kwara State

2001 to 2005

### ND. COMPUTER SCIENCE

Kwara State Polytechnic, Ilorin, Kwara State

1999 to 2001

**O'LEVEL CERTIFICATE**

Ogbogbo Baptist Grammar School, Ogun State - Ijebu Ode

May 1993 to June 1999

## Skills

---

Microsoft office (10+ years), MS OFFICE (10+ years)

## Additional Information

---

**TECHNICAL SKILLS**

- Computer literacy and appreciation, excellent with Microsoft office suite and has the Ability to work independently.