**NAZEEM MOIKKAL**

Sharjah, UAE mnazeem1979@gmail.com +971523468882

CAREER SUMMARY

7+ years of experience sales professional skilled at sales of construction materials & consumable items, partnerships and negotiations, skilled professional with hands-on experience in developing strategic relationships, 7+ years of experience in wares-house dispatching operations of scaffolding materials with commercial activities. Looking forward to apply a suitable challenging role.

SKILLS

Sales professional, partnerships, negotiations, ware-house managements, dispatching operations, commercial activities.

WORK EXPERIENCE

Al Khalij Enterprises – Muscat, Oman**,**

Sales Executive (Mar 2018- Oct 2019)

Target-oriented professional sales of Power Tools, automotive tools & Construction Materials, responsible for commercial and negotiation activities with various clients. Prepare accurate records or correspondence and payment follow-up with customers.

Doka Saudi Arabia - Jeddah-KSA

Operation assistant, Commercial & ware-house management (Jul 2010- Oct 2017)

Professional dispatching and tracking of scaffolding, formwork & Construction Materials, responsible for commercial and ware-house activities for various clients, responsible for transportation arrangements, Documentation and accurate records or correspondence and payment follow-up with customers.

Commercial Tire Center (HITACHI Power Tools) – Dubai, UAE

Sales Executive (Nov 2007- Dec 2009)

Target-oriented professional sales of Power Tools & Construction Materials, responsible for commercial and negotiation activities with various clients, responsible for after sales services, Prepare accurate records or correspondence and payment follow-up with customers.

Al Haqeeqa Import & Distribution Company- RAK -UAE

Marketing in charge & Sales Supervisor (Aug 2004-Sep 2007)

Marketing of imported and local fresh fruits & vegetables, responsible for commercial and negotiation activities with various groceries & restaurants, supervision of sales activities. Prepare accurate records and payment follow-up with customers.

EDUCATION

Bachelor Degree in Arts - BA. (2004)

DGM MES Mampad College, (Under Calicut University) Kerala, India

ADDITIONAL INFORMATION

* **Computer Knowledge**:
* Diploma in Computer Application- DCA.
* MS-Office [MS-Word & MS-Excel] Internet & E-mail

LANGUAGES KNOWN

* English
* Hindi
* Arabic
* Malayalam

LANGUAGES KNOWN

* Visit Visa, Expire on 11.06.2020.

ADDITIONAL SKILLS

* Hard working, punctual, motivated, committed, polite and good interaction.

DRIVING LICENSES

* UAE / Oman / Indian