



MURALIRADHAKRISHNAN ACHARY

PERSONAL SUMMARY

An ambitious, highly motivated and energetic sales manager with excellent marketing and business development skills. Experience of managing sales and merchandising for established retail outlets, franchises. A result orientated professional with a proven ability to get results, generate revenue, improve service as well as reduce costs. Over 21 years sales and marketing experience of working in competitive industries and successfully identifying, developing and managing new business opportunities within these markets.

Personal Details:

Nationality & Sex: Indian & Male
Date of Birth : 14th MARCH 1970
Address : Alakapuri
Mulankadakom,
Thirumullavaram P.O.,
Kollam, 691012,
Kerala, India.
Driving License : Valid Indian and
Valid UAE Driving
License (Automatic).
Forklift License,

Passport number: **Y5787780**

Email: muralibest2023@gmail.com

Mobile No.: **00971588501204**

Personnel strength:

- Ability to lead the team.
- Ability to work hard.
- Willingness to learn.
- Dedication to work
- Result oriented

Languages known:

- English
- Hindi
- Tamil
- Malayalam

Educational Qualification:

- **Bachelor of Commerce** - Main - Accounting - Kerala University – India
- **Master of Commerce** (Completed) - Main - Finance - Kerala University – India

Work Experience:

- JANUARY, 2021 – JUNE, 2023, **STORE MANAGER**,
D & D SUPERMARKET, RAMANKULANGARA, KOLLAM, KERALA, INDIA
- JULY 2002 – November, 2020 (**COMMERCIAL MANAGER - RETAIL**): MAF HYPERMARKET LLC (CARREFOUR). UAE.
- JUNE 2000 - JUNE 2002 (**MEDICAL REPRESENTATIVE**),
TALENT PHARMACEUTICALS, INDIA.
- MARCH 2000 - MAY 2001: **ACCOUNTANT**.
INTERNATIONAL BUSINESS CONSULTANT, BUSINESS
CONSULTING AUDITING FIRM. KOLLAM, KERALA,
INDIA.
- MAY 1998 - FEBRUARY 2000: **ACCOUNTANT**:
MADHAVA AGENCIES, DISTRIBUTION OF PHARMACEUTICAL
PRODUCTS. KOLLAM, KERALA, INDIA:

Duties and Responsibilities:

- **STORE DUTY MANAGER**
- **DAILY SALES ANALYSIS:**
- **ECONOMICAL RESULT:**
- **STOCK MANAGEMENT**
- **WAREHOUSE CONTROL AND MANAGEMENT**
- **SUPPLIER NEGOTIATION**
- **INVOICE CONTROLLING**
- **PRODUCT PURCHASING:**
- **INVENTORY CONTROL AND MANAGEMENT**
- **MERCHANDISE**
- **E-COMMERCE MANAGEMENT**
- **FOLLOW UP OF STANDARD MANAGEMENT**
- **ADMINISTRATIVE MANAGEMENT:**
- **HUMAN MANAGEMENT:**
- **CUSTOMER SERVICE MANAGEMENT**

Working knowledge:

Excellent working knowledge in MS word, MS Excel, MS Access, Power point, AS-400, PGDCA, RDBMS, Tally, I BIS

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