

MOHAMED ALGEILY (MBA)

SUPPLY CHAIN Manger: Offering **9 years'** experience in end-to-end **Supply Chain Management** directed and coordinated comprehensive logistical & reverse logistical functions for product life cycles, including acquisition, distribution, internal allocation, delivery, and final disposal of resources

Industry Preference: FMCG / Consumer Durables / Raw Material

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Profile Summary

- Known for maximizing operational efficiency while reducing costs, thereby increasing corporate profitability and client service levels.
- Considerable experience in managing the supply chain, operations, customer development, transportation, inventory, materials vendor development, and people management.
- Significant experience working with other departments to incorporate SCM & logistics into business operations or processes, such as customer sales, order management, accounting, or shipping
- Led projects to enhance productivity, profit, lean methods, inventory management, and process reengineering
- Comprehensive knowledge of warehouse management software and logistics TMS, WMS
- A proactive professional with demonstrated strategic thinking, decision-making / problem-solving, negotiation, and teamwork abilities
- Gained domain expertise in the consumer goods industry.

Core Competencies

| Supply Chain Management | Continuous Improvement Process (CIP) | Cost Savings | Logistics / Transportation Management | Warehouse, Inventory Management | Customer Relationship Management | Demand Management | Fleet Management | Whole Sale Trade |

Selected Achievements

At MBR, Sudan

- Reduced downtime in operation by 20% in material supplying;
- Cut transportation costs (contractual transporters) by eliminating 30% of their contracts and replacing some;
- Developed department's operational plan in accordance with company business plan and overall strategic plan;
- Redesigned department operational cycle flow

At Mogasim Group

- Facilitated 20% space optimization by re-arranging warehouses to maximize utilization of space and make identification of materials and easier dispatch process

Work Experience

Since Feb'21 with MBRS General Trading LLC, Dubai, UAE as Supply Chain Manager

Key Result Areas:

- Managing the logistics of the supply chain, such as supply planning, certification, incoming, outbound, and warehouse activities (order-to-invoice, customer relationship, service strategy)
- Examining the entire supply chain with a focus on the infrastructure of the regional and national logistics networks (transportation, distribution, and freight) in order to design creative solutions that will lower operational costs and improve delivery times while maintaining high service standards.
- Putting into effect document controls, process validation, lean procedures, department and business metrics, inventory

management, and warehouse logistics

- Starting vendor managed inventory programs with major suppliers that are both consignment (vendor stored) and in-house (stored on consignment).
- Creating KPIs for operations, supplier metrics, and quality metrics to track program progress; making sure all operations follow laws, regulations.
- Establishing and maintaining supplier strategies, including identification, assessment, selection, and sourcing decisions; negotiating with suppliers to obtain necessary materials at a fair price to achieve cost effectiveness.
- Buying the necessary supplies, equipment, consumables, and other products from vendors within the allocated budget.
- Ensuring warehouse hygiene, safety, security, and the appropriate operation of the warehouse's infrastructure, as well as supporting safety audits.
- coordinating with cross-functional department teams such as sales, operations, HR, and finance to ensure efficient operations.
- supervising the logistics process for the creation of new items, inventory management, manufacture, shipment, and delivery, as well as returns on products.
- Developing a multi-skilled staff to be used in a variety of ways throughout processes for maximum effectiveness; evaluating performance to guarantee effective handling of customer complaints.

Significant Accomplishments:

- Completely redesigned supply chain strategy, which improved service to customers to 87% in a situation of extremely high growth while cutting costs by 10% and inventory by 20%.
- Reduced inventory shrinkage rate less than 1% by segregating duties, training, and documenting the procedures.

Previous Experience

Nov'18 – Feb'21 with MBR, Khartoum – Sudan as Deputy Logistics Manager

Mar'16 – Nov'18 with Mogasim Group, Khartoum – Sudan as Warehouse Manager

May'13 – Mar'16 with Mogasim Group, Khartoum – Sudan as warehouse supervisor

Education

- MBA (General) from University of Khartoum, School of Management Studies, Khartoum, Sudan in 2021
- B.Sc. (Chemistry Hons.) from University of Khartoum, Faculty of Science, Khartoum, Sudan in 2011

Trainings / Certifications

- CSCP Certified Supply Chain Professional on progress planning to take the exam on Mar 2022
- Enterprise Development & Investment Promotion
- Overseas Procurement

IT Skills

- SAP (MM & TM), WMS, ODOO ERP, and MS Office

Personal Details

Date of Birth: 13th Jan 1987 | **Languages Known:** English and Arabic | **Address:** UAE, Abu Dhabi, MBZ | **Nationality:** Sudan
Passport No. : P05373879 | **Visa Status:** Resident Employment VISA | **Driving License Details:** UAE | **Marital Status:** Engaged