

## MANOHAR LAL DHIMAR

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### TOP MANAGEMENT PROFESSIONAL ≈ PLANT/PRODUCTION HEAD ≈ OPERATIONS HEAD

*Visionary Operations Leader with rich experience & impressive success in driving operational excellence to maximize profits within challenging business markets; targeting assignments in Manufacturing Operations / Plant Operations/Quality Control with a leading organization of repute*

*Location Preference: PAN India/Overseas*

## CORE COMPETENCIES

**Plant Operations**

**Manufacturing & Supply Chain Operations**

**Human Resource Operations**

**Quality Management**

**Regulatory Compliances**

**Profit Centre Ownership**

**New Business Development**

**Value Engineering**

**Process Improvement & Waste Elimination**

**Team Management**

**Environment Health & Safety**

## PERSONAL DETAILS

**Date of Birth:** 13th August 1977

**Languages Known:** English and Hindi

**Passport No.:** P0121000; Valid Till: July 31st 2026

**Present Address:** A-18, Nirmal Estate, Near Misrod, Bhopal (MP) 462026

## PROFILE SUMMARY

### Educations

1 High School Education	10	Yrs
2 Mechanical Certificate	2	Yrs
3 Higher Secondary Education	2	Yrs
4 BBA - Production & Operations	3	Yrs
5 MBA - International Business	2	Yrs
6 PG in Human Rights	2	Yrs
7 Higher Study - Civil Services	3	Yrs
<b>TOTAL Years 24 Yrs</b>		

Without Job - Education	15	Yrs
With Job - Education	9	Yrs
<b>TOTAL Years 24 Yrs</b>		

Worked in Contract Manufacturing / 3P as representative / leader of Principle employer P&G	5	Yrs
Worked with Contract Manufacturer / 3P for Principle employer Mondelez / Cadbury	5	Yrs
Worked for independent self / direct manufacturing	13	Yrs
<b>TOTAL Years 23 Yrs</b>		

### Companies

1 Procter & Gamble Home product Ltd.	13	Yrs
2 Mukwano Groups of Uganda	1	Yr
3 SZM Global Private Limited	1.5	Yrs
Sunder Personal Care (Vanesa Cosmetics)	1.5	Yrs
5 Fena Private Limited	1	Yr
6 Makson Health Care Private Limited	5	Yrs
<b>TOTAL Years 23.0 Yrs</b>		

### Categories

Detergents Production & Operations (Soap/cake, Powder - spray dried/dry mixed, Liquid)	15.0	Yrs
2 Perfumes Production & Operations	3.0	Yrs
3 Confectionery Production & Operations	5.0	Yrs
<b>TOTAL Years 23.0 Yrs</b>		

### Positions

1 Plant Technician	6.0	Yrs
2 Executive Level	7.0	Yrs
3 Middle Level Manager	2.5	Yrs
4 Senior Level Manager	7.5	Yrs
<b>TOTAL Years 23.0 Yrs</b>		

### Locations

1 Mandideep MP	13	Yrs
2 Tiruchirappalli TN	1	Yr
3 Kanpur UP	1	Yr
4 Indore MP	3	Yrs
5 Uganda Africa	1	Yrs
6 Kandal GJ	1.5	Yrs
7 Kalaamb HP	1.5	Yrs
8 Kathua J&K	1	Yr
<b>TOTAL Years 23.0 Yrs</b>		

## ACADEMIC DETAILS

- **MBA** (International Business) from TASMAC, Pune, affiliated to Adam Smith University of USA in 2007
- **Post Graduation in Human Rights** from Indian Institute of Human Rights New Delhi in 2005
- **BBA (Production & Operation)** from Bhopal University in 2002

## CERTIFICATIONS

- **SAP PP** Module from SE Indore in 2007
- Diploma/Certificate in **Mechanical** Trade from MITI Jabalpur in 1995
- Certification in Flavour & Fragrance from **Flavour & Fragrance** Development Centre Kannauj UP 2012

## IT SKILLS

- MS Office/Word/Excel/ PowerPoint/Mobile Applications
- Internet Application
- **SAP** / ERP software

## ORGANISATIONAL EXPERIENCE

Engaged with higher Education – Civil Services

Apr'19 – Oct'22

Student

**Taken drop from our regular employment and did study for preparation Indian Administrative Services.**

**This step is taken for enhance my knowledge and develop capability toward strong leadership.**

- Understand and learn all about world/India/MP - Geography, Political Science, National and Regional Constitutional Statutory Needs, History, Economics, General Awareness, Industries, Businesses, Social Science, Cultures, General Science and Technology, General Information and Communication Technology etc.

**MAKSON Nutrition/Healthcare Pvt. Ltd. (MANDIDEEP - MP)**

**Jun'14 – Mar'19**

**Plant Manager**

**Key Result Areas :**

- Shouldering overall responsibility of manufacturing operations, quality, regulatory compliances, Human Resource, Warehouse and business excellence functions for the plant and heading 3 manufacturing units
- Largest manufacturer of lozenges / cough drop / confectionary OTC (Over the Counter) – supervising following customer's production/ quality/ statutory compliances.
  - Cipla (cofsils) / Lupin (Zysils) / Glenmark (Alex) / Mondelez (Nutties / Choclaire) / Reckitt Benckiser (Strepsils) / Procter & Gamble (VICKS – Vapocool) / Himalaya (KOFLET) / NOVA (Betadines) / Pfizer (Robitussin) / Perfetti (Chlor-mint) / MAKPAR (Betadines – Sugar Free)
- Especially brought me for Synchronize / Organize / Administration to optimum flawless utilization of this manufacturing unit.
- Directing plant activities with responsibility for strategic utilization of available resources & machine loading as per production schedules; executing cost saving techniques to achieve reduction in terms of man-days, raw materials & energy conservation
- Steering the successful roll-out of plant operations with liability of defining scope, setting timelines, analyzing requirements, prioritizing tasks and identifying dependencies as per preset budgets
- Releasing raw/finished materials & bought-outs as per preset quality parameters; conducting rejection analysis at vendors' end and executing quality audits for improvement in products
- Supervising confectionary manufacturing – third party operation of mondelez / cadbury – brand choclaire candies
- Managing:
  - Both the pre-production (planning) stage as well as the production (control and supervision) stage
  - Workforce of 500 no. with 4 contractor and permanent staff (Total around 1000 no. workforce in all unit)
  - Statutory compliances to run food manufacturing industries
  - 3 Production line – production around 45 MT/day
- Monitoring:
  - Production process, drawing up a production schedule, ensuring that the production is cost effective
  - Required utilities and resources to run the plant
  - Market demand / Production plan / Resource arrangement / Plant security / Plant Safety/ System development / Product Quality / Discipline in-plant / Manpower recruitment as per task/skill / Yearly schedule of events
  - FSSC certification Audit and periodic audit to sustain certification
  - Taken HALAL certification to product supply at gulf countries
  - Global Audit, last audit performance was 0 NI in site
  - All the HR / Statutory compliance of 2 more subsidiaries of company
  - Grievances of the employees / worker
- Performing timely completion of statutory compliance – PF/ESIC/ Factory/Labor /PCB/Boiler/MPEB /DG/Property Tax / AKVN lease/Legal Metrology/NSSO/FSSAI/FSSC and Pressure Vessel

**Significant Accomplishment:**

- Visited Beijing (China) Nov 2015 for one of the special project

**Fena (P) Limited (Kathua J&K)**

**May'13-Jun'14**

**Unit Head (Works Manager)**

**Significant Accomplishments:**

- Successfully supervised manufacturing and supply of Fena Detergent Powder/Cake, Nip Scouring Powder/Bar, Impact Detergents Powder; performed new unit staff set-up and created roles and responsibility for each employee
- Worked for government subsidies – CIS/lab equipment/toll tax / transport / insurance
- Coordinated with government authorities to fulfill all the legal requirement of company – PCB/Metrology/DIC/Sale Tax
- Monitored overall management of Production, Quality, Material, Dispatches, Waste, Spare Parts, Engineering, Maintenance and Project, Personal, General, Information Technology, Cost, Policy Formation and Implementation

**Sunder Personal Care – Vanessa Cosmetics (Kalaamb HP)****Dec'11-****Apr'13****Production Manager****Significant Accomplishments:**

- Steered efforts in running 2 eight nozzles swastik techno pack filling line (Brands: Denver/Gio Sport/Envy/Charlene/Aqua/Rio/Temptation)
- Successfully manufactured specially IPA (Isopropyl Alcohol) base perfumes and 1 manual aerosol line (Vintage breeze/ Rio Deo/lacy red/ Sharelle); provided 50% supply to CSD and 50% supply to Domestic Market

**S2M GLOBAL Private Ltd., Kandla, Gujarat****Jul'10-Nov'11****General Manager Operations****Significant Accomplishments:**

- Successfully managed plant shifting project (Perfume Manufacturing). We shifted manufacturing unite, Office building, 2 warehouses and merged to one location. – “FOR ME” – PERFUME 300 – EXPORTING LATIN AMERICA, SAUDI
- 30,000 BOTTLES PER DAY 90 CR
- Developed new plant layout. Machine position layout. Material flow layout, with 100% employee involvement
- Liaised all government approval to take startup of the plant DC, FDA, GBE, KASEZ
- Reviewed and approved plans for the control of planned output, budget spending, material efficiency, engineering effectiveness, and human resources
- Reviewed all the plan in way of PDCA (Plan – Do – Check – Action)
- Steered efforts in performing manufacturing of perfumes alcoholic (ENA) base
- Managed in-house, bottle printing section, pump making section, foil stamping section

**Mukwano Groups of Companies – Kampala, Uganda (East Africa)****Jun'09-Jul'10****Business Unit Manager (Plant Manager)****Significant Accomplishments:**

- Monitored the processing of:
  - Spray Dried Detergents & Liquid Detergents Manufacturing
  - In-house Plastic Injection Molding / blow molding Manufacturing & Plastic Recycles Plant
  - 700 Ton/month Light Density Detergent Powder Manufacturing
  - 250 emp. including Powder/Liquid Detergent, Plastic & Plastic Recycle
- Successfully performed formulation optimization for powder detergents & liquid detergents
- Improved trust & collaboration among supply chain partners, thus improving inventory visibility & velocity
- Worked on projects from the initial brief, through the design and development stage, to the testing of one or more prototypes, right through to final manufacture and implementation
- Coordinated the entire product development including requirement analysis, finalizing specifications, designing, prototype development and testing activities
- Liaised among different Departments such as suppliers, managers; worked with managers to implement the company's policies and goals

**PROCTER & GAMBLE****Nov'95-Jun'09****Growth Path/Deputations:**

Packaging Technician, Mandideep, MP	Nov'95-Jun'02
Warehouse Coordinator, Mandideep, MP	Jul'02-Jun'03
Quality Assurance Coordinator, Mandideep, MP	Jul'03-Jun'04
Production Execution, Trichy, TN	Jul'04-Jun'05
Site Leader, Third Party Contract Manufacturing, Kanpur	Jul'05-Jun'06
ESO SITE LEADER, Procter & Gamble Home Product Ltd., Pithampur, MP	Jul'06-Jun'09

**Significant Accomplishments:**

- Supervised the shifting of Tide Bar Production and operation from SSL Kanpur to Shivani Pithampur and increased capacity from 1500ton/mon to 4500ton/mon
- Successfully started Tide Powder packing operation in lead time with capacity of 1800 ton/month using cost effective methods, maintaining quality/ safety norms in 2006 - 2009
- Delivered a production & dispatches projection of 54000 ton's detergent powder/BAR/month in 2006-2009; supervised and motivated multi departments with staff of 125+ professionals in 2006 – 2009
- Played a key role in:
  - Improving the reliability of packaging machine NICHROME from 85% to 95%
  - Flawless formula (detergents cake/soap) set-up while increasing the productivity from 300 to 650 tons

- Legal Excise / Materials planning / supplier payment / Quality / IT. Inventory record accuracy maintain +- 1%. Increased Capacity utilization up to 50 to 80% in 2005-2006
- Launched the Tide Detergent Bar and managed 0 to 100 (means start to get full finish product) in 2004-2005; managed all the SAP activities/ reporting on time/ zero error in SAP
- Implemented training course for SANGAM leadership team speed & profitability in 2004-2005
- Administered all the manufacturing resources including SAP set-up in 2004-2005
- Maintained RM/PM and FG quality. GMP, SIP, QAKE, TAMU, QW Expert, Activity Board in 2003 - 2004
- Steered efforts in developing excellence in new comers training course and developed benchmark standards after that follows by Asian region (2003 - 2004)
- Managed all the teams as a Safety Owner Zero Incident; expertise in managing RM/PM quality check while coordinating with the suppliers (2002 - 2003)
- Improved the productivity by 5% by implementing KAIZEN in the organization (1995 - 2002)
- Acted as a Maintenance/ Team Planner/ SOP Developer with the responsibility of ensuring compliances as per 5S / IWS / SAP; operated & maintained FFS (form-fill-seal) 20gm to 2kg packing machines (1995 - 2002)

## TRAININGS

- Corporate Training for Improving Managerial Skills East Africa
- **7 Habits of Highly Effective Peoples - 2 Days Session-Following same habits in our daily personal life and professional life**
- DNV Business Assurance Certificate – Food Safety Management System (ISO22000:2005 STD) – 1FCVFAY/01
- Attained 10 day's VIPASSANA (Meditation Course) twice. \*NCC "A" & NCC "B" Certificate

## PROJECTS

- SAP implementation in P&G PP Module
- Tide Detergent Cake (Soap) Launch in India: Supervised entire manufacturing project including SAP implementation
- Detergent formula upgradation \* Design Change of Manufacturing Flow

*"Keep **Healthy, Wealthy & Competent** Myself, My **Organization** those provides me bread and butter with keep in mind all the Natural Laws and Constitutional Laws for better survival in Market/Life."*

*M L Dhimar*