



CONTACT



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Elite 1, Sports Residence
Dubai Sports City
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INDIAN



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kuriakose-jose-5a349117a](https://www.linkedin.com/in/kuriakose-jose-5a349117a)

DOB : 14 December 1991

CORE SKILLS

Communication	<div></div>
Client Dealing	<div></div>
Result Oriented	<div></div>
Negotiation	<div></div>
Organisational Skills	<div></div>
Positive Attitude	<div></div>
Self Motivated	<div></div>
Time Management	<div></div>

TECHNICAL SKILLS

Microsoft Word	<div></div>
Microsoft Excel	<div></div>
Power Point	<div></div>
Outlook	<div></div>
CRM	<div></div>

HOBBIES

READING, TRAVELING, MUSIC

KURIAKOSE JOSE

PERSONAL PROFILE

Seeking a challenging career with an esteemed organisation where I can utilise my sales experience and skills like client dealing, strong negotiation, excellent communication, analytical and networking for achieving the Company's sales goals.

PROFESSIONAL EXPERIENCE

SALES EXECUTIVE

2017-2019

SAI service, Spare Parts Ltd, India

Duties & Responsibilities handled:

- Achieving and exceeding the targets
- Building new customer portfolio
- Solving customer problems
- Collecting the payments on time
- Preparing, sending and closing the payment vouchers
- Arranging personal meetings with the customers
- Closing sales deals over the phone

VOLUNTEER EXPERIENCE

2011-2014

National Service Scheme - Coordinator
(UC College, Aluva)

2011-2014

National Service Scheme - Member
(MA College, Kothamangalam)

EDUCATION

POST GRADUATION

2014-2016

MA Economics

Mar Athanasious College, Kothamangalam, India

GRADUATION

2011-2014

BA Economics

Union Christian College Aluva, India

HIGHER SECONDARY

2009-2011

Computer - Maths

Mar Gregarious Memorial HSS, Kuruppampady, India

SECONDARY

2008

Anita Vidhyalaya, Kalady, India

AWARDS AND ACHIEVEMENTS

2011-2014

Arts and Film Club Secretary
(UC College, Aluva)

2014-2016

Entrepreneurial Development Club - Executive Member
(MA College, Kothamangalam)

LANGUAGE

English
Malayalam

Professional proficiency
Native