

Name : KHALIL CHARAF EDDINE
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PROFILE

Offer excellent technical education and background, graduated as industrial electronics engineer with 22 years of diversified and increasingly responsible experience in market development, Industrial Technology, Shading & Shelters Solutions with self depending infrastructure , advanced building technologies implementation, ECO green solutions, with wide experience into façade industries starting from Marketing, production management, project management, fabrication Training and a turn key technical knowhow. Proven leadership skills involving managing, developing, and motivating teams to achieve their objectives. First class in technical design, strategies, analytical, and problem-solving skills. Dedicated to maintaining high quality standards, organizationally oriented with outstanding ability to communicate with all levels of personal, presents a total professional and positive attitude.

PERSONAL SKILLS

✓ Key Skills:

Business Development
Business Researcher
Market Development
Platforms Creator
Branding & Promoting
Specifying in Governable and private sectors
Affording all kind of technical submittals such BOM, BOQ & technical drawings
Completing work as per drawings and specifications
Maintaining the quality of work as per specifications
Executing the work schedule as per planed period
Maintaining on time delivery of material and equipment for smooth operations
Coordinating with consultant, contractor and sub-contractors
Establishing a master plan, execution, and maintaining activities in multiple industries
Site monitoring and effective management
Ability to handle sites / Plants from execution to hand over Phase
Quickly solve problems and make decisions

✓ Computer Skills:

- Windows 2000, XP, Vista
- MS Office
- AutoCAD & Autodesk
- 3D designs
- Internet research and browsing
- Networking TCP , IP Protocols
- Automation Interfaces

✓ Language Skills:

Speak and Write ARABIC, FRENCH & ENGLISH, ITALIAN fluently.

PROFESSIONAL CERTIFICATION

QC & QM certificates from BELHASA ENG. & CONT.
Autodesk Authorized Institute, UAE
SCHUCO Germany certification for ECOGREEN Windows & Doors
ALUARC SMART ALUMINUM Authorized Trainer
DECEUNINK UPVC Authorized Trainer
VEKA UPVC Authorized Trainer
ALUPLAST UPVC Authorized Trainer
ALUMIL Aluminum Attended training
GU Accessories Attended training
WINHAUS Accessories Authorized Trainer
ROTO Accessories Attended training
FAPIM Accessories Attended training
STAC Accessories Attended training
RISE Shading Systems Attended training

✓ EDUCATIONAL BACKGROUND

(Mecha - tronic & EPROM Courses for Industrial Machineries)
“Technique Supérieure” in General & Industrial Electronics , Dekwana, Beirut , Lebanon
Industrial & Dynamic Motorisation
Associate of industrial robotics

EMPLOYMENT HISTORY

✓ INNOVASHADE – Sun Shade Solutions March 2022 – Up to Dae

Technical Head
Shading solutions & Mechanical Shelters

Creator of the entity with full vision to become one the leading multinational companies.
Inventor of ideas , designer of specs , creator of product & introducer of solution .
INNOVASHADE has reached in a very short time frame and extreme niche level in terms of products , management , sales representation , and potential client’s approach.

✓ Cherfan Draperies S.A.R.L March 2015 – Jan 2022

Senior Technical officer
Shading solutions & Mechanical Shelters
Managing a complete area (including several countries) with high level of FEED, Front Edge Engineering Design by Maintaining a full project studies in all dimensions, and implementing technical strategies Accordingly.
Reporting to the base with proper and accurate projects needs on daily, basis to afford a clear Vision to production plants to avoid delay with deliveries and installation.
Offering the best strategies to maintain on client’s trust, as well as keeping on the best competitive Designs to reduce the investment budget which makes our clients rely on the products and the company.

✓ ALUPLAST 2010 - 2015

Technical-Consultancy

Middle East Region

Market Researches and evaluation

Technical Knowhow provided (production & Installation)

QC & QM Training and Deployment .

✓ Venessia Petroleum ,Qatar Jan 2007 -2010

Operations Manager

Developing complete Management System to Deal END to END to all projects Overseas by securing achievement of the FEED, Front Edge Engineering Design of each stage. Implementing and surrounding an Idiot Proof Paper work System. Securing Grade - A management and Outsourcing team to afford full Projects inquiries. Coordinating with multinational Companies to keep projects on track as per feasibility studies. Implementing a Hi-Tec solution to keep team in 24/7 Support, considering timing variance point to point between all parties in several countries.

✓ Disal Technology, Advanced Building Technologies, Dubai April 2004 – Nov 2006

Chief Operations manager

Developing complete business and marketing strategies for Advanced Electric Technologies. Implementing and surrounding a border-to-border marketing activity. Securing Local Major Renovation Contracts Up To 380 Villas / package LED lighting Implementation. Establishing representative Sector for several International Companies. Developing a new market with full understanding for the end user related to advanced building Technologies, such as LED technology with all its dimensions of industrial use. Having sole agency of WINKHAUS /DECOPLUS /iFABRIC /iFLOOR and many other brands.

✓ MULTIFORMS L.L.C. Upvc Industries , Dubai Aug 2002- Jan 2004

Technical and operations Head

Coordination Between factory production department and main contractor Product deliveries. Check all Material deliveries against schedule and actual Product supplied to site.

Coordinate with construction manager and operation manager of main contractor for delivery program arrangement.

Manage Product fixing at site , staff includes several foreman , thirty charge hands , and 80 fixers distributed over four sites running simultaneously day and night shifts . Also in-charge of the labors Camp which accommodate about 300 workers .

Projects Executed:

198 Villas @ Al Mafrqa Area , Abu Dhabi Al Habtoor Eng.

New American School , Dubai Fibrex

Complex DOT COM building, Dubai Belhasa Contracting

4 Villas for Sheikh Sultan Al Nhayan 3B Al Mazroui

Al Jaber Hotel B , B + 18 Floors AL Jaber

223 Villas @ Al Barsha , Dubai ARABTEC

271 Villas @ Al Warqa , Dubai Al Basti & Muktah

765 Villas @ Green Community ARABTEC & NASA

Multiplex

✓ MEMBERSHIPS & AWARDS A Member Of:

International Society of Electronic Engineers.