

Karim Azizz

Sales supervisor

Dubai

karimabdelazizz8_b4z@indeedemail.com

+971 563736635

- seeking challenging innovative opportunities where i can draw upon and further enhance my experience and interpersonal skills hope it will be in the sales career as to help in achieving my goals and to add to my years experience

Willing to relocate: Anywhere

Work Experience

Sales executive Horeca , key-account customers (all of eastern area K.S.A)

Nestle water KSA

June 2015 to September 2018

- Create a new accounts and find group customers.
- Following the current customers to provide the highest level of service.
- Following the collection to get the payment from our credit group credit customers.
- follow up sales team performance through random field visits and daily reports.
- lead and coach area sales team to ensure applying one action plan in assigned area.
- Develop the team's sales skills.
- Developing new corporate business, key accounts customers
- Researching the needs of other companies and learning who makes decisions about purchasing
- Contacting potential clients via email or phone to establish rapport and set up meetings.
- Planning and overseeing new marketing initiatives.

Sales supervisor key account & horeca

Coca-cola Egypt - Cairo

March 2012 to June 2015

Mar 2012-jun 2015

(Sales representative) at Wholesale sales sector

Coca-cola Egypt

September 2009 to March 2012

Sales executive

Mobinile telecom - Cairo

January 2007 to September 2009

Education

Helwan University

Bachelor in Accounting

Faculty of Commerce

Skills

Excel (Less than 1 year), leadership skills (Less than 1 year), Oracle (Less than 1 year), Oracle 11 (Less than 1 year), public Relations (Less than 1 year)

Additional Information

Languages & Skills:

- Languages Skills: English fluent + Arabic native.
- Computer Skills: Excel ex., Word, Oracle 11, Sales buzz.
- Personal Skills: Strong communication and public Relations skills, Social sense to migrate to new people and places, have the talent of delivering a message, High leadership skills and very hard worker person.