

**Name:** Hamna Tahir Butt  
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### **CAREER OBJECTIVE**

A confident, hardworking and experienced individual, having great passion to work and learn. To this end, I am looking forward to join a team which is skilled in the said field and is motivated to push forward its boundaries. I will share the motivation, have opportunity to learn and add value to the team.

### **PROFESSIONAL EXPERIENCE**

#### **<<Current Employment>>**

**Company:** Global Strategic Management Consultancy (GSMC) (March 2024 – Till date)  
**Website:** <https://gsmcmigration.com/#>

**Company Profile:** Global Strategic Management is an Immigration Consultancy has been providing immigration services company for more than 12 years in Oman. They are specialized in all kinds of immigration programs like PR Programs, Work Permits, Visit Visa and Student Visa.

**Designation:** Sales Executive

#### **Job duties:**

- Set up meetings with potential clients and listen to their wishes and concerns
- Prepare and deliver appropriate presentations on products and services
- Create frequent reviews and reports with sales and financial data
- Ensure the availability of stock for sales and demonstrations
- Participate on behalf of the company in exhibitions or conferences
- Negotiate/close deals and handle complaints or objections
- Collaborate with team members to achieve better results
- Gather feedback from customers or prospects and share with internal teams

## <<Previous Employment>>

**Company:** Asian Education Consultants.

**(Nov 2022- Feb 2024)**

**Website:** <https://aecpakistan.com/>

**Company Profile:** Asian Education Consultants is a Premier Education Consulting firm. Providing expert guidance to students and families navigating Higher Education Abroad.

**Designation:** Sales Consultant.

### **Job duties:**

- Actively and regularly participates in team meetings
- Identifies key areas of improvement in existing sales strategies
- Creates sales plans and recommends cost-effective sales practices
- Generates useful insight about customer needs
- Facilitates interactive discussions and mentors sales team
- Serves as primary sales resource and helps address issues
- Provides direction for executing policies and strategies
- Employs ethical standards
- Maintains knowledge of business operations and product offerings

## **ACADEMIC QUALIFICATIONS**

- **Bachelor of Science (Honors) in Chemistry from University of Gujrat (2018-2022)**
- **H.S.S.C from BISE Gujranwala, Pakistan (2016-2018)**
- **S.S.C from BISE Gujranwala, Pakistan (2014-2016)**

## **TRAININGS AND CERTIFICATIONS**

- ABCC Certificate from Apply Board – Canada Agent Training
- ABCC Certificate from Apply Board – UK Agent Training

**PERSONAL DETAILS**

<b>Language</b>	English, Hindi, Urdu, Punjabi
<b>Date of Birth</b>	26-08-2000
<b>Visa Status</b>	2 Year Family Visa for Gulf Links International LLC
<b>Resident Country</b>	Oman
<b>Nationality</b>	Pakistan