

PERSONAL DETAILS

NAME: HABEEBA AMUWO ODOFIN

**DATE OF BIRTH: 10.06.1996** 

**GENDER: FEMALE** 

NATIONALITY: NIGERIAN MARITAL STATUS: SINGLE EMAIL: habeeba9965@gmail.com CELLPHONE: +971581985701

### **OBJECTIVES**

To succeed in an environment of growth and excellence in administrative position with focus on Client Relations / Customer Service in a friendly and professional manner that would exceed customer expectation as well as reaching the management and department goals.

## **Core Competencies**

$\sqcup$ $\mathbf{G}$	food communication skills
$\Box$ C	ustomer service orientation
$\square$ O	rganization and planning skills
$\Box$ V	ery good computer skills
□ P1	roblem-solving
□ A	accuracy and attention to detail
□ Pe	ersuasive skills
□ Te	eam working spirit
$\square$ St	tress tolerance
$\square$ H	[ardworking

# **Working Experience**

1. Chicken Republic Restaurant, Lagos, Nigeria. (Feb 2012 – Aug 2013)

☐ Greeting customers and escort them to their tables.
<ul> <li>□ Presented menus and answered questions about the cuisine.</li> <li>□ Making Recommendations upon request.</li> </ul>
☐ Recommended wines and other drinks to customers.
☐ Wrote customers orders and conveyed to the kitchen staff.
☐ Took orders from customers and served food, drinks and deserts.
☐ Served special dishes to customers at tables as required.
☐ Checked to ensure that customers are enjoying their meals – took actions to
correct any issues as needed.
☐ Prepared bill, receipts and collect payment from customers.
☐ Cleaned tables and other areas as needed, after clients departed.
2. Bridal Bee International, Ogun, State, Nigeria. (Oct 2013 – Aug 2014)
Sales Executive
☐ Identifies business apportunities by identifying prospect clients and evaluating
☐ Identifies business opportunities by identifying prospect clients and evaluating their position in the industry, researching and analyzing sales options.
□ Sells products by establishing contact and developing relationships with
prospect clients and recommending solutions.
□ Maintains relationships with clients by providing support, information,
guidance, researching, recommending new opportunities, recommending
profit and service improvements.
☐ Identifies product improvements or new products by remaining current on
industry trends, market activities and competitors.
☐ Prepares reports by collecting, analyzing and summarizing information.
☐ Maintains quality service by establishing and enforcing organization standards.
☐ Advised senior management on best routes and strategies to implementing order
to achieve business development.
☐ Motivated and organized relevant market data which was shared by sales staff.
☐ Ensured internal communication was efficient throughout company sales,
marketing and customer support.
☐ Contributes to team effort by accomplishing related results as needed.

### **EDUCATION**

2014 - 2017: RQC International Institute Of Skills Malaysia (diploma)

2007 - 2012: Secondary School Education

God Blessing Secondary School Ipaja Ayobo,

Lagos, State, Nigeria.

2003 - 2007: Primary School Education

Onitolo Primary School Surulere, Lagos, State Nigeria

### **ABILITY AND SKILLS**

Skills in computer: Able to apply Microsoft Office, Microsoft PowerPoint,

Microsoft Excel, Microsoft Publisher, Adobe