

Eyas Ensawi

Supply Chain Planning Manager



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📅 17th November 1991

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📁 PROFILE

I am seeking a position in which my experience background in Industrial Engineering will be of a value. I feel quite confident, that I can utilize my abilities and blend well in a position requiring excellent working and communication skill. My proficiencies in learning new ideas and methods quickly, plus a willingness to develop my abilities to the fullest potentials are valuable assets that should make me an excellent candidate for a position within your organization.

I feel that the combination of my education and abilities qualifies me to contribute in the growth of a progressive company.

I would like the opportunity to meet with you to discuss your needs and organizational objectives, and my abilities to fulfill them.

🎓 EDUCATION

September 2009 –
May 2014

- **Bachelor of Science / Industrial Engineering**
Hashemite University

PROFESSIONAL EXPERIENCE

March 2022 – present

Supply Chain Planning Manager

Loyalty Support Services 

Demand Planning Responsibilities:

- Consistently achieves sustainable Demand Plan Accuracy (DPA) improvement (accuracy level and variability, bias balance).
- Identify gaps between Target and Consensus Demand Plan through Demand Plan Accuracy (DPA), and Demand Plan Bias (DPB).
- Capture, prioritize, analyze and input Generating Demand events; customers, consumer & competitor information; other external/ internal trends and influences, which impact demand plan.
- Drive fast, appropriate actions to minimize the impact of deviations from the Demand Plan; Communicate these action to stakeholders.
- Ensure the phase in/ phase out process is adhered to.
- Adapt to fast pace of change.
- Define, lead the strategy and the execution of co-packing for the entity, through the animation of co-packers. Lead and follow the Key Performance Indicators. Define improvements plan.
- Participate to projects impacting Supply Chain, which are initiated by the DG of Operations, the DOP and its entity.
- Responsible for the implementation of best practices, the achievement of objectives. Pilot and follow the progress of improvement plans.
- Develop and manage team taking care of the transfer of know-how and of the development of expertise. Implement organizational changes.

Supply Planning Responsibilities:

- Maintain supplies of all required Packaging and Raw material for daily meals manufacturing.
- Maintain inventory at levels that maximize value and minimize the need for expediting orders in violation of lead time.
- Effectively and proactively manage, review, and update Bills of Materials (BOM) as needed to assure materials are available and properly documented and transacted.
- Plan and generate Material Requirements Planning (MRP) for short, Medium and long Horizon based on customer requirements and financial targets. Working closely with Menu Specialists to ensure that schedules meet specified targets and customer requirements, and that all resources are available to achieve 100% schedule attainment.
- Analyze all demand related KPI's in the group of products and seek for areas of improvement.
- Conduct Cost Saving Initiatives
- Develop sustainability and processes improvement Initiatives
- Participate in daily and weekly meetings to address and resolve any material issues that arise.
- Participate in monthly and quarterly S&OP meeting to discuss demand and supply plan.

Logistics (Warehousing and Transportation) Responsibilities: In addition to Procurement Roles.

- Ensure that all materials and equipment is stored according to relevant standards and procedures necessary for operations.
- Ensure that all material in good packaging conditions and perform repackaging for the needed ones.
- Ensure First expire / First out (FEFO) principle is properly applied.
- Liaise with the 3rd Party Logistics Provider (3PL) to obtain information relating to the preparation and shipping of customer and business units' order.
- Prepare an effective and reliable Distribution Requirements Plan (DRP) of finished goods and ensure timely update of all arrivals in the DC and Branches.

November 2018 –
March 2022

Inventory Control Manager

Loyalty Support Services ☑

- Supervise production & material planning team.
- Oversee daily activities of the team and provide guidance as needed.
- Work with management, inventory, supply chain and sales teams in planning operations.
- Identify demand forecast risks and develop effective mitigation plans.
- Develop a demand plan based on business trends and demand patterns.
- Analyze and troubleshoot demand-related issues in a timely and accurate manner.
- Develop annual budgets and cost-effectiveness initiatives.
- Maintain training materials and organize training for team members.
- Follow and enforce company rules and regulations.
- Develop routine demand related reports for management.
- Schedule forecast review meetings with management on regular basis.
- Maintain demand planning processes to improve forecast accuracy.
- Work with team to plan, coordinate and execute demand planning activities.
- Assist in employee recruitment, performance evaluation, promotion and retention activities.
- Update forecasts for new products, seasonal products, discounts, promotions.
- Coordinate with the inventory team to monitor and maintain optimal inventory levels.

February 2016 –
November 2018


Supply Chain Supervisor

Loyalty Support Services ☑

- Track and monitor inventory levels and make sure inventory levels are close to set inventory target.
- Prepare material requirement plan (MRP).
- Analyze historical data / performance and provide required critical data to department manager for preparation of contingency plans.
- Run a series of inventory reports on daily, weekly, or monthly basis and perform detailed analysis of stock and non-stock items.
- Handling, preparing all returns to supplier including documentation and tracking shipments (Worn and Claim parts returns).
- Parts process and procedures improvement that effectively facilitate the achievement of maintenance business objectives.
- Prepare the annual operating budget ensuring adequate provision is made for the funding of all planned activities.
- Monitor performance against approved budget levels and justifies any significant variances in order to achieve effective cost control.
- Set all plans for the installation of the hygiene systems in addition to the maintenance plans.
- Supervise implementation in order to meet the customers' requirements in terms of deadlines and service standards.
- Responsible for developing and maintaining relationship with key partners and customers in order to ensure benefits of association are maximized.
- Lead and participates in regular team meetings to impact wider appreciation of activities and to evaluate contributions.
- Analyze operational and activities reports and recommendations to identify patterns, trends and potential problem areas and initiate appropriate change programs to improve integrity and effectiveness of operations.
- Ensure implementation and adherence to approved health, safety environment.

November 2014 –
February 2016

Production Planning & Inventory Control Officer

Fine Hygienic Holding 

- Compiles stock control records and information, such as consumption rate, characteristics of items in storage, and current market conditions, to determine stock supply and need for replenishment based on re-ordering level.
- Lead communications within Fine Business Units customers to make sure schedules and shipping process are in line with the confirmed dates.
- Lead monthly dead stock meetings with the higher management to minimize overstocks and removal of obsolete / redundant finished goods and to maintain damaged and un-saleable goods.
- Keep all stocks appropriately distributed between warehouses for disaster prevention & to ensure availability to customers.
- Develop the company's inventory management strategy with the aim of controlling costs within budgetary limits, generating savings, rationalizing inventory and maximizing available working capital.
- Prepare monthly & yearly inventory turnover ratio.
- Optimize warehouses utilization.
- Create and communicate shipping plans including volumes and priorities closely with the warehouses team & the other BU's team.
- Schedule yearly marketing calendar with marketing department based on stock availability & production dates.
- Prepare monthly Master Production Schedule (MPS) based on sales forecast, raw material availability and machines Capacity.
- Prepare monthly Projected on hand stock (OH).
- Prepare required ordered quantity quarterly (ROQ's).
- Prepare daily Production Fulfillment rate (PFR).
- Monitor the execution of production plan and resolve any potential issues in a timely fashion.
- Analyze delays and interruptions and accordingly adjust production schedule to meet deadlines.

LANGUAGES

Arabic

Native Speaker

English

Highly Proficient

SKILLS

• Technical Skills:



- Inventory trend analysis
- Cost optimization
- Contingency plans
- Documentation skills
- Reporting skills
- Logistics skills
- Oracle, Scala and Infor ERP system knowledge
- Computer skills (MS Office, Outlook Express, Internet applications and research skills)

• Job Related Competencies:



- Strong planning and organizing skills
- Value Stream Mapping
- Attention to Details
- Relationship building & networking
- Negotiation & Persuasiveness
- Communication

• Core Competencies:



- Interpersonal relationships
- Team leadership skills
- Ability to work under pressure
- Accountability & ownership
- Integrity
- Cultural awareness
- Results orientation

REFERENCES

Mohamad Zumot, Receiving Manager, Loyalty Support Services
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