



DAVE ABDULLAH

Property consultant

PERSONAL

Birthday : July 1996
Relationship : Single
Nationality : Uzbek
Languages : English, Russian, Uzbek,
Kazakh, Kirghiz

SKILLS

SALES ██████████
CUSTOMER RELATIONS ██████████
TEAMWORK ██████████
ORGANIZATION ██████████
CLIENT RETENTION ██████████
TEAMPLAYER ██████████

CONTACT

+ 971 58 515 3232
dave.abdullah.dxb@gmail.com
Dubai, UAE

PROFILE

A proactive, customer-focused Sales Assistant with successful sales experience and a positive, confident approach. Well-developed skills in forming trusting relationships with customers as well as quickly reacting to their needs and presenting the most apt products and services. Able to work well both in teams and on own initiative, with a proven record of contributing to process improvements. Resilient and confident, and works well under pressure.

Experience

Property Consultant Sep 2019 - Aug 2021
Keyspace Brokerage | Dubai, UAE

- Generating leads and sourcing potential investors via existing network
- Responsible for working in a target driven environment
- Maintaining long term relationship with existing clients through support and professionalism
- Presenting products, examining the needs of the client, negotiations and closing deals
- Always learning about new products in the market, visiting open houses, project launches etc.

Operations Manager (3rd part) Jan 2018 - July 2019
Waldorf Astoria Ithaafushi | Maldives

- Conducting daily team briefings
- Improving operational management systems, processes and best practices
- Planning menus, meal of the day and specials
- Examine financial data and use them to improve profitability
- Find ways to increase quality of customer service

Team Leader Oct 2017 - Jan 2018
FIVE Palm Jumeirah | Dubai, UAE

- Ensure that customer needs and desires are met
- Greet customers as they step into the hotel facility
- Answer questions asked by guests

Education

Tomsk University of Architecture and Building 2016 - 2019
Bachelor's degree
Majored in urban planning.

Andijan College of Transportation 2012 - 2015
College Diploma
Majored in car services and engineering

REFERENCES

Available upon request.