



**EXIM & Logistics
International Business**

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I have very good experience and I am much hardworking related to work, I can say there is no time limit for me about work, I sincere in my life also • (My Moto is : - Do the Impossible and Work together)

SKILLS:-

Freight Forwarding / Pricing, Freight rates negotiation by (Sea) shipments (Shipping line / NVOCC/ Forwarders & Transporter Logistics)	EXIM Documentation (Prepare Export & Import documents for a worldwide organisation shipments by Sea & obtaining Customs Clearance)	General Customer Service (Export shipment tracking and Import shipment Coordination, Monitoring vessel ETA & ETD also ETA of destination with Strong attention to follow up)
Shipments operations knowledge (Practical Sea port & container loading knowledge) (FCL/LCL) (Normal Container & Special Equipment)	Sales/Marketing (Overseas business with Buyer & Seller) (USA/Canada, Europe, Gulf, Far East)	Manpower Handling (Believe in team work with office colleagues also give respect to other work and people as well)
Maintain reports of MIS & (CSR/DSR) (Daily basis & day to day work updates and Tracking details for all Exp. & Imp. Shipments data entry related to Smooth work & Available on the call by 24X7 also Answering calls and taking messages)	Product knowledge & Purchase (Hazardous & Non Haz chemicals, Food items, Engineering goods, Machinery items, MS & SS & Copper/Brass alloys, Break bulk, ODC cargo)	Supply chain planning (Proper coordination with team work within a time period & follow the company SOP, Logistics plan & related to smart work & Strong problem-solving skills)

OBJECTIVE:-

I foresee myself as an effective contributor to the organization in the capacity that can offer me opportunities for professional and academic enrichment. I prefer to work in a competitive environment to achieve my goal with focus on company's objective and goal. I work sincerely with organization.

QUALIFICATION:-

<i>Sr no.</i>	<i>Education</i>	<i>Board/University</i>	<i>Pass out Year</i>	<i>Grade / Rank %</i>
1	S.S.C	Gujarat	2013	80.75
2	H.S.C	Gujarat	2015	76.79
3	B. Com	VNSGU University, Gujarat	2020	60.07
4	MBA FY	Parul University, Gujarat	2023	80.21 / A+
5	MBA SY	Parul University, Gujarat	2024	Pursuing

ADDITIONAL QUALIFICATION:

- English Efficiency Course in 2010 – 2012
- B com with specialization in advance accounting and auditing
From (VNSGU University)
- *MBA running (International business & trade management) from Parul University (2022-2024- Pursuing)*
- *Certified course in EXIM & Logistics from Parul University (2023-2024-Persuring)*

WORK EXPERIENCE:-

International Business

ONE Shipping Supply Chain

*Vapi, Gujarat
Jan 2022 to Running*

- Work Experience with handed Export/Import & Logistics

Details:

- Working for a Manufacturer Company as a Logistics service provider in International shipments and I have Knowledge of Exporter & Importer / Logistics shipments

Work profile:

- 1) Take care for overseas planning with Buyer (Exp.) / Seller (Imp.)
- 2) Freight Forwarding, Pricing and rates negotiation with shipping liner and Transportation arranged
- 3) Proper Take care of Customer service part with prepares complete shipping documentation work as per shipment terms and resolve operational issues with Practical knowledge
- 4) Successful track record in Liner, NVOCC Business Export & Import shipments (FCL + LCL) & Freight forwarding business development after shipments according to clear with Bank for exchange Remittance

Export/Import & Logistics**Nexusnine Global Pvt. Ltd.**

*Mumbai, India
July 2021 to Dec 2021*

- Work Experience with Shipping Industries

Details:

- Worked with a Shipping Industry as a Export/Import – Logistics division.

Work profile:

- 1) Sales/Marketing to Manufacture Exporter & Importer Clients (Local & Overseas)
- 2) Freight Forwarding, Pricing and rates negotiation with shipping liner
- 3) Proper Take care of Customer service part with complete shipping documentation work as per shipment terms and resolve operational issues and got Practical knowledge
- 4) Successful track record in Liner, NVOCC Business Export & Import shipments (FCL + LCL) & forwarding business development after shipments according to clear with Bank for exchange Remittance
- 5) Supply chain planning

Hobbies:

- Music

Languages:

English	√	√	√
Hindi	√	√	√
Gujarati	√	√	√

Date:**Place:**

(Bindiya Parmar)