

Arthur Gomsí

MARKETING AGENT

Abu Dhabi, AE

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0558445698

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To deliver expressly on company's expectations as an individual, maximizing my knowledge and skills, accessing and utilizing the resources at my disposal efficiently and to contribute my quota to the full realization of the companies topmost goal

Willing to relocate: Anywhere

Work Experience

MARKETING AGENT

APEX MULTIPLEX TECHNICAL AND SUPPLIES SERVICES - DUBAI, AE
2015 to 2017

Main activities and responsibilities.

- Engages in superior customer service by making information readily available
- Persists in sales even in the face of failure
- Demonstrates products and services as deemed necessary by clients and management
- Schedules appointments and meetings as necessary
- Answers questions from clients
- Makes product knowledge readily available to self and other sales people through various resources
- Finds ways to sell products in the face of a down market
- Researches client base to find new types of customers and sells to them accordingly
- Creates a plan for gaining customers and then retaining them based on warranties or guarantees
- Analyzes and creates a plan for engaging the target market
- Analyzes the competition to create a plan for engagement
- Makes product appeal to the target market
- Trains other sales people in the art of selling
- Makes sure that all salespeople meet quota during a given period
- Sets up booths at trade shows and demonstrates the quality or uses of a product
- Demonstrates superior time management skills and meets sales deadlines

CUSTOMER SERVICE

AL MASRAF BANK
2013 to 2015

Main activities and responsibilities.

- Attracts potential customers by answering product and service questions; suggesting information about other products and services.
- Opens customer accounts by recording account information.
- Maintains customer records by updating account information.

- Resolves product or service problems by clarifying the customer's complaint; determining the cause of the problem; selecting and explaining the best solution to solve the problem; expediting correction or adjustment; following up to ensure resolution.
- Maintains financial accounts by processing customer adjustments. Recommends potential products or services to management by collecting customer information and analyzing customer needs .Prepares product or service reports by collecting and analyzing customer information. Contributes to team effort by accomplishing related results as needed.

Skills

Microsoft office,perfect communication skills,clever worker, ,native born leader,reliable,attractive,hard worker (5 years), Cash management (5 years), coaching (3 years), Customer service,attract potential clients,resolves services and products problems,maintains the records of customers, (2 years), Excel ,PowerPoint,Microsoft office,word,internet... (7 years)

Additional Information

KEY SKILLS & EXPERTISE.

Strong professional work ethic, Self-motivation and high Competency, Problem Solving, Communication Skills, Team work, Trainings / coaching, Highly responsible & reliable Computer SKILLS: Word, Excel, PowerPoint, Access, Outlook, Windows, (personal skills) good interpersonal skills, team player, good communication skills and fast learner.

AREAS OF EXPERTISE

- Cash management
- Stock management
- Visual merchandising
- Checking deliveries
- Supervising
- Customer interaction
- Giving product advice
- Health & Safety procedures

TECHNICAL SKILLS:

- Computer literate 100%
- In depth knowledge of Microsoft word, Excel, Internet.
- Internet & E-mail