

Alwathig Yousif

Industrial Equipment seller

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0521364247

Contact

Energetic Sales Specialist with more than three years strong sales support experience in Saudi Arabia, and ready to be part of a growing team of salespeople to lead your company into a bright and profitable future.

المعالي العربية

Industrial Equipment seller

Khusheim Industrial Equipment Co - Riyadh, SA
2015 إلى 2017

Riyadh

Birthdate

- Creation technical presentations plus 03/1991 demonstrating how a product meets

Gender

customer requirements. Male

- Negotiating and closing sales through

Residence

agreeing conditions and terms, for more United Arab Emirates than 20000 industrial products. Nationality

- Generating new sales opportunities by Sudanese developing relationships with new and Marital Status existing clients through individualized Married account management.

- Presenting after sales support services

Sales Executive

Dan Fodio Holding Group - Khartoum, SD
2013 إلى 2014

Khartoum Certifications

- developing new market of lifesaving equipment Safety Equipment Fire undefined protection Equipments and study market strategies to increase sales. certificate in • carry out investigations of existing

Negotiation

systems and prepare reports based on

Communication

findings.

Change

- study the environmental and safety

Management

aspects of planned work.

معلومات

Bachelor in Mechanical

Sudan University of Science & Technology

2009 إلى 2013

تاريخ

PROCESS IMPROVEMENTS (Less than 1 year), PROJECT MANAGEMENT (Less than 1 year),
RELATIONSHIP BUILDING (Less than 1 year), STRATEGIC PLANNING (Less than 1 year), TIME
MANAGEMENT (Less than 1 year)

مؤهلات

Competences

- Communication & Relationship Building

Team Leadership & Solution Selling

- Strategic Planning & Process Improvements

- Project Management & Time Management

- commercial awareness & Positive Attitude

Safety & Continuous

Improvement