

Ahmad Khattab

Sales and Customer Service - ABC Verdun Branch

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+96171764786

- Successfully finished studying Banking and Finance at Arts, Sciences, and Technology University in Lebanon "Beirut Campus" (June 2018).
- An enthusiastic, self-starter, with strong leadership and communication skills.
- Proven academic and curricular achievements and possess the right technical and soft skills required to propel the organization in achieving its goals and objectives.
- Has good verbal and written communication skills and an ability to relate to a wide range of people.
- Displays honesty and flexibility and ability to work under pressure to meet tight deadlines.

Work Experience

Sales and Customer Service

ABC Verdun Branch

July 2017 to Present

Class Cellular Communication System:

Highly dependable and resourceful Mobile Sales representative with a successful history of sales and customer service, in addition to a strong background in customer acquisition and retention across a variety of services and products.

July 2017 - Present Sales and Customer Service - ABC Verdun Branch

Internship

Financial Department

January 2018 to February 2018

Arts, Sciences, and Technology University in Lebanon

Organizing the marketing day for 3 consecutive years by presenting CLASS in their yearly event by selling their goods and providing their services.

Sales and Customer Service

Mar Elias Branch

June 2014 to July 2017

Education

Bachelor of Business Administration in Banking and Finance

Sciences and Technology University (AUL)

September 2014 to July 2018

Baccalaureate in Economic Sciences in Lebanon Lebanese

Iman High School

September 1999 to June 2013

Skills

greeting (Less than 1 year), marketing (Less than 1 year), patience (Less than 1 year), Training (Less than 1 year), sales (6 years), finance (4 years), banking (5 years)

Certifications/Licenses

Bachelor Degree in Banking and Finance

September 2018 to Present

Arts, Sciences and Technology University (AUL), Lebanon: Bachelor of Business Administration (BBA) In Banking and Finance.

Additional Information

PROFESSIONAL SKILLS

- Understanding the product & linking it with the target audience
- Following a professional process of greeting the customers, what to show them, what to present, what to say, how to close, etc.
- Diving inside information to show the customer why the product is the best
- Working with patience and focusing under pressure
- Continuing to acquire new marketing tricks
- Training other salespeople in the art of selling
- Knowledge of the economic roles and structures of banks in different economies
- Knowledge and understanding of the different types of risks that banks face and how to measure them.