

Abdul Basith

SALES CONSULTANT

Dubai

abdulbasith547_uxx@indeedemail.com

+971557646811

- Indian
- Total Experience: 2+ years
- Industry Field : sales and marketing
- Visa Status: On visit visa valid until 14th April 2019

Willing to relocate: Anywhere

Work Experience

SALES CONSULTANT

Gurudev Tata Motors Pvt Ltd - Chennai, Tamil Nadu

June 2016 to June 2018

Approaching and assisting customers. Makes personal sales calls/meetings at customer sites visit on a regular basis.

- Providing excellent customer service by listening to customer and identify needs, resolving customer concerns, and sells additional services when appropriate.
- Promoting the products (Vehicles) & the company profile and Builds customer loyalty and promotes the dealership brand image.
- Communicates and coordinates with internal departments and customers to resolve issues and concerns and to relieve executive of administrative detail and Follows-up on complaints to ensure their resolution.
- Always seeks out prospective customers/business opportunities with new and existing customers.
- Generating quotations in response to sales enquiries and Carrying out market research, competitor and customer surveys.
- Maintain relationship with clients by providing support, information, and guidance; researching and recommending service improvements.

Education

M.B.A in Human Resource and Marketing in Human Resource and Marketing

Valliammai Engineering College, Anna University - Chennai, Tamil Nadu

June 2013 to April 2016

M.S.

Noorul Islam College - Nagercoil, Tamil Nadu

June 2010 to April 2013

Bachelor's in business management in business management

Government Boys Higher Secondary School, State Board - Eruvadi, TAMIL NADU, IN
June 2008 to April 2010

Skills

Excel (Less than 1 year), Microsoft Office (Less than 1 year), MS OFFICE (Less than 1 year), Outlook (Less than 1 year), PowerPoint (Less than 1 year)

Additional Information

COMPUTER SKILLS: Microsoft Office (Word, Excel, Outlook, PowerPoint, Access), Outlook, Internet