

► Himanshu Rewaria

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Objective

To excel in the responsibilities given to me by constant learning, developing and understanding, to make my knowledge and skills an asset. Also which could help me use my skills in gaining experience in leading middle level assignments in Marketing/Channel Management with a high growth oriented organization.

Communication

Clear, precise, comprehensive and purposeful written and oral communication

Experience

Organization: Indian Chamber of Commerce (ICC)

Designation: Senior Assistant Director (March 2019 – September 2019)

Organization: ASSOCHAM: The Associated Chambers of Commerce and Industry of India

(From: December 2011 – March 2019)

Designation: Assistant Director

Projects: Defence & Aerospace, Homeland Security, Civil Aviation, Luxury & Lifestyle, Sports and Sports Infrastructure

Job Profile

- Engaged in tracking the key economic & trade policy issues of the concerned sectors and preparing reports/concept notes and recommendation papers for the Industry and the Government.

- Liaison with the Industry leaders and Government Bureaucrats on the tailor made conceptualize events.
- Active participation in dialogues with the Government on policy issues and interaction with International organizations to promote bilateral economic issues.
- Responsible for generating and designing sponsorship opportunities.
- Organizing and coordinating Summit and Interactive Sessions on issues related to Defence & Aerospace, Homeland Security, Civil Aviation, Luxury & Lifestyle, and Sports Sector to promote Indian Industry's voice for policy change.
- Responsible for PR with Industry stalwarts for the current industry issues, trends and concerns for better understanding of the Sector.
- Develop strategy and execution plans of new Summits/Projects.
- Developing and Maintaining relations with Foreign Embassies and High Commissions in India.
- Advertising, Sales Promotion & Keep effective control of budgets & Annual budget planning.
- Designing and Managing Company Brochures, Annual Reports, and customer testimonials.
- Coordination & arrangements for participation in exhibitions, conferences, road shows and Events.

- **The list of the major Conferences and Exhibitions organized in the respective Sectors in ASSOCHAM are as follows:**
 - **Recently, organized the India Pavilion in EUROSATORY 2018, Paris, France, in the month of June, 2018. Mobilized around 35 Indian Defence Companies to participate as an Exhibitor.**
 - **Organized the Conference on Defence Sector in DEFEXPO 2018 at Chennai.**
 - **Organized India Pavilion at ISDEF, Tel Aviv, Israel in 2017, mobilized around 47 Indian Defence Companies to participate as an Exhibitor.**
 - **Global Investors Summit on Defence (DefExpo Goa, 2016)**
 - **ASSOCHAM International Conference on Aerospace & Defense (2013,2014, 2015)**
 - **ASSOCHAM International Conference on Civil Aviation (2013,2014, 2015, 2016)**
 - **2nd India Luxury Summit 2014**
 - **3rd India Luxury Summit 2015**

- **ASSOCHAM National Conference on Sports and Sports Infrastructure 2014**

Organization: Zest Systems Pvt. Limited (1year 6 months)

Worked as an Business Development Executive from May 2008 till July 2011.

Job Profile

- Vendor Communication
- Client Communication
- Managing the timely updates about the outages.
- Managing the work progress updates.
- Making a Bridge between the IT Department and the Client.
- Helping the client with all the process related issues in terms of Technology.

Education

Masters in Business Administration (Marketing & International Business)
Sikkim Manipal University

Bachelor of Arts

Delhi University

Kirori Mal College

Senior Secondary School Examination Passed (CBSE Board)

Bharatiya Vidya Bhavan

Secondary School Examination Passed (CBSE Board)

Bharatiya Vidya Bhavan

Skills

- Strong Interpersonal skills
- Dependable, Strong organizer, motivator and a decisive leader

- ▶ Natural ability to promote products and build rapport through listening communication skills
- ▶ Managed effective client relationship by frequent feedbacks for client satisfaction.

Personal Details

- ▶ **Date Of Birth:** 18th September, 1987
- ▶ **Father's Name:** Mr. Narayan Singh
- ▶ **Nationality:** Indian
- ▶ **Marital Status:** Married
- ▶ **Languages Known:** Hindi, English
- ▶ **Hobbies:** Cricket, Swimming, Travelling

Expected Salary: Negotiable

Declaration

I hereby declare that the above mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above mentioned particulars.

DATE:

Himanshu Rewaria