# SHAKIR NALKA

Dubai, UAE

shakirchedekal@gmail.com +971527522564



# MASTERS OF COMMERCE

Highly motivated entry-level professional seeking an opportunity to utilize the knowledge of marketing domain gained during the Postgraduate in Masters of Commerce. Committed to achieving employer's objectives, skilled at creating digital marketing strategies and identifying client's needs.

#### **Areas of Expertise:**

- MS Office
- Financial Accounting
- Sales implementation
- Social Media Marketing
- Communications

- Accounts Receivables
- Bank Reconciliation
- VAT File Submissions
- Accounts Payables
- Inventory Management
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Customer service

- Typing Speed
- Marketing
- Digital marketing
- Tally Prime

# **ENTREPRENEURSHIP-NEXTGEN**

# **DISTRIBUTOR & MARKETING SALESMAN (10/2019 To 12/2020)**

- Purchasing goods (mobile accessories) from the suppliers.
- Coordinating sales efforts with marketing programs & promoting our products to customers.
- Deposits and balance payments from clients.
- · Preparing and submitting sales contracts for orders.
- Visiting clients.
- Identifying potential customers & evaluate their needs to increase the marketing productivity effectively.
- Answering client questions about credit terms, products, prices, and availability.

#### **ACCOUNTANT CUM ADMINISTRATOR & CASHIER**

# BADRIYA TRADING CO. KERALA INDIA (08/2017 To 01/2020)

- Maintaining bank transactions deposits, Withdrawals, Cheque issues.
- Posting of journal vouchers, Payment vouchers and receipt vouchers.
- · Maintaining day to day cash bills.
- Making of purchase requisition and purchase order.
- · Post suppliers' invoices and prepare payments.
- Preparation purchase return book, Sales return book.
- Preparation cash book, Purchase day book, Sales day book.
- Reconcile accounts payable and receivable.

#### **ASSISTANT ACCOUNTANT**

#### SALMAN HOUSE OF BUILDING MATERIALS (04/2021 To 03/2022)

- Recording and filing cash transactions.
- Working with spreadsheets, Sales and purchase ledgers and journals.
- Controlling credit and chasing debt.
- Ability to work as part of a team and take direction accurately
- Invoice processing and filing

# **EDUCATION AND CREDENTIALS**

- Master of Commerce (MCOM) Annamalai University, India, MAY- 2020
- Bachelor of Commerce (BCOM) Kannur University, Kerala, India, April- 2017
- PDCFA Accounting Course From RUTRONIX. KERALA GOVT CERTIFIED

#### **PERSONAL**

Language: English, Malayalam, Kannada, Arabic

Profile: Male, Unmarried Visa Status: Visit Visa Passport No: M8372732