



MUHAMMAD TAHIR

PROFESSIONAL SUMMARY

- Talented sales representative with 3 years of experience in industry.
- Enthusiastic sales expert with background in marketing and sales of product by informing customers of product benefits.
- Valuable top-performer with proven track record of exceeding sales goals.
- Knowledgeable about inventory and account management with extensive understanding of product sales.
- Fast learner with commitment of efficiency and streamlining procedures for maximizing revenue.
- Ability to manage complex data with excellent organization and motivated to achieve outstanding success through prompt communication and a helpful approach.
- Solid understanding of safety requirements and mentoring employees, dedicated team player, proactive and hands-on, ensuring task completion.
- Entry level with knowledge of sales, marketing and resolving customer problem, sales-focused team member with experience in product ideation and development.
- Assisted in increasing business opportunity every through effective marketing strategies and customer service.

WORK HISTORY



April/2015 – June/2017

Ashraf fabrication & Engineering industries Pvt. Ltd. [2years] Lahore, Pakistan (As a Sales Engineer)

- Planned and executed product upgrade strategies to increase sales.
- Collaborated with high-achieving staff to formulate public relations campaigns and improve department revenue.

 Al Hareer Engineering Steel Co L.L.C,
Sajja Industrial Area Sharjah, United
Arab Emirates.



 +97154-3693957
 +971525164085



Luckylucky4033@gmail.com
Luckylucky403@yahoo.com

SKILLS

- Sales department
- Strong knowledge about manufacturing shall rolling, conical rolling including transactional cone, and pipe rolling etc.
- Accounts management.
- Strong knowledge of fabrication (including excavator, shovel, booms and buckets etc.) and making new any other Mechanical parts.
- Strong knowledge about cutting bending line (on sharing machine and plasma machine)
- Well knowledge about engineering drawing

- AutoCAD designer create 2d drawings using the visualization and technical documentation
- well knowledge about manufacturing, making of any parts by various machines (Lathe, Milling, Drill, saw & VMC)

EDUCATIONAL QUALIFICATION

- **[Metric]** June-2010

Al Madina Public High School.
Bagan District Lower Kurram, Pakistan.

Subjects:

physics, Chemistry & Mathematics.

- **[Mechanical Associate Engineer]**
Oct-2013

Pakistan Ordnance Factory Institute of Technology.
Wah Cantt Punjab, Pakistan

Subjects:

Hydraulics & Hydraulic Machines, Applied Thermodynamics, Machine Design, Tool & Mould design, Material testing & Heat treatments, CAD/CAM

- **[FSC- Pre-Engineering]** May-2013

Government Degree College.
Bagan District Lower Kurram, Pakistan

Subjects:

Physics, Chemistry & Mathematics

- **[Information Technology]** July-2009

Frontier College of Information Technology.
6th Month Certificate
Charsadda, KPK Pakistan

Subjects: MS Dos, MS Office, Corel Draw, AutoCAD 2D Window, Internet & Typing (Speed 50 Word/Minute)

- Performed immediate troubleshooting and repairs, diagnosing system faults with accuracy.
- Maintained relevant qualifications for optimized training and development.

October /2020 – Current

Al Hareer Engineering Steel Co L.L.C Sajja Industrial Area
Sharjah United Arab Emirates (sales Engineer & Acc departments)

- Well knowledge about fabrication line like fabrication of new and old buckets, booms of excavator, shovel, JCB, grader etc.
- Export in cutting bending and Rolling line of both (shall & conical)
- Handled average of enquiries whilst maintaining outstanding customer service
- Utilized comprehensive knowledge to provide expert advice to clients, aiding further sales opportunities.
- Technically advised multidisciplinary team of on functional aspects of products through complete sales cycle.
- Gained customer trust through simple product demonstrations and explanations of cost-saving potentials.
- Maintained and demonstrated outstanding product knowledge, securing sales to aid team success against goals.

LANGUAGE KNOWN

- **English** (Read & Write)
- **Urdu** (Read & Write)
- **Pashto** (Read & Write)

PERSONAL INFORMATION

- **Name:** Muhammad Tahir
- **Father Name:** H Badi Khan
- **Nationality:** Pakistan
- **Date of Birth:** 15-Oct-1994
- **Passport No:** CQ7123442
- **Visa Status:** Visit Visa
- **Validation:** 09-June-2021