



WASIM AKRAM

Marketing & sales Executive

// CONTACT

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Address:

Doha, Qatar

DOB:

November -02-1992

Status:

Married

Qatar Valid License

Valid Till - 09-04-2028

// LANGUAGE KNOWN

English



Arabic



Hindi

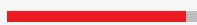


Malayalam



// KNOWLEDGE OF SOFTWARES

MS Excel MS



Word



MS Power Point



SAP ERP 6.0



Tally ERP 9



// OVERPOINT

To work in the challenging field of technology and innovation, which will enable me to utilize my knowledge and skills that will contribute to organizational growth and help me in building a result Oriented professional career

// EXPERIENCE

2019 -2022

DOHA QATAR

2023 - Present

BALADNA FOOD INDUSTRIES

FMCG Channel

DOHA FASHION TRADING IN DOHA

[A Subsidiary Company of Paris United Group]

MAJOR RESPONSIBILITIES

- Meeting With Clients Virtually Or During Sales Visits
- Demonstrating And Presenting Products
- Establishing New Business
- Maintaining Accurate Records
- Attending Trade Exhibitions, Conferences And Meetings
- Reviewing Sales Performance
- Negotiating Contracts And Packages
- Working Towards Monthly Or Annual Targets

// EDUCATION

HIGHER SECONDARY SCHOOL

SSLC

// DUTIES & RESPONSIBILITIES

- Identifying Customer Needs and Taking Proactive Steps to Maintain Positive Experiences.
- Responding to Customer Queries in a Timely And Effective Manner, Via Phone, Email, Social Media, or Chat Applications.
- Analyzing Customer Feedback on Product Ranges and New Releases, As Well As Preparing Reports.
- Tracking Customer Experiences Across Online And Offline Channels, Devices, and Touch Points.
- Aligning Customer Experience Strategies With Marketing Initiatives. As Well As Informing Customers About New Product Features and Functionalities.
- Documenting Processes and Logging Technical Issues, As Well As Customer Compliments and Complaints.