# KAJA NAJUMUDEEN J

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Parthibanur Ramnathapuram District TamilNadu

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## 

Team building Flexibility

Creativity and Problem solving

Sales proficiency

Strategic Thinking

**Territory Management** 

Time Management

### Language

Read : Tamil, English, Hindi,

Write: Tamil, English, Hindi

## ▲ Personal Details

Marital Status: Single

Nationality : Indian

# Objective

Motivated and detail-oriented sales professional with Three years of supervisory experience seeking a management position. Seeking an opportunity to apply my advanced knowledge of sales and customer service and my experience with team-building and staff development.

# Experience

Abbott India Ltd 2020 -Sales Executive To supervise our team daily sales report and help to improve sales. Managing sales record to our team. To update distributors claims. **Vouch Application Pvt Ltd** 2019 - 2020 Operation Executive Supervise our team members. To manage clients database. Make schedule to our team. Software installation and bug fixes to our softwares Seacross ventures 2018 - 2019 Marketing Executive - Part Time Team lead Follow up Leads **Quotation Making** Describe LED video Walls Telemarketing Managing Technical Executives

#### **★ Education**

$\bigcirc$	Kalasalingam Academy of Research and Education	2019
	Bachelor of Information Technology	
	70%	
$\Diamond$	AV hr sec school	2014
	Higher secondary	
	65%	
$\Diamond$	St. Joseph's Hr Sec school	2012
	High School	
	58%	

#### PERSONAL STRENGTH

- · Quick learn and have a great passion to learn and self motivated
- · Work efficiently in a team and individually as well
- Ability to deal with people diplomatically, seeking opportunities