

Candido Dennis

Manager - FMCG

Email: dac_sleek@yahoo.com

Phone: (+971) 971526178591

Address: Summerland Building Flat 207 Al Barsha 1, Dubai, UAE, Al Barsha 1, United Arab Emirates

Industry: Retail

Qualification: Bachelors

Availability: Immediately



A proven retail manager in a multi-platform set up. With over 17 years of total work experience. Previously employed as a Store Manager in UAE. I have worked in Singapore for 8 years as grocery and wine department manager, a WSET certified and was a sales supervisor cum data administrator in Philippines for 6 years. A bachelor's degree holder in Accounting.

EDUCATION

Bachelor of Science

Accountancy at University of Mindanao - Davao City Philippines, Philippines

July 1999 to November 2002

EXPERIENCE

Store Manager

1004 Mart Department Store - Dubai , United Arab Emirates

August 2018 to May 2022

- Providing a strong leadership presence and control in store, while ensuring that all customers receive good service and quality merchandise
- Manages wastages and inventory losses.
- Responsible for controlling inventory stock levels and reordering as necessary within budget
- Trains store staff by reviewing and revising orientation to products and sales training materials; delivering training sessions; reviewing staff job results and learning needs. Developing and implementing new product training.
- Seek new supermarket vendors /suppliers and establish business relationships.
- Purchases inventory by researching emerging products; anticipating buyer interest; negotiating volume price breaks; placing and expediting orders; verifying receipt.
- Attracts customers by originating display ideas; following display suggestions or schedules; constructing or assembling prefabricated display properties; producing merchandise displays in windows and showcases, and on sales floor.
- Assist customers by providing information; answering questions; obtaining merchandise requested; completing payment transactions; preparing merchandise for delivery.
- Maintains inventory by checking merchandise to determine inventory levels.
- Maintains quality service by establishing and enforcing organization standards.
- Contributes to team effort by accomplishing related results as needed.
- Opening and closing store; assigning staffs and planning roster, banking of cash sales.

- Manages Online sales platform.
 - Conducts Stock takes monthly.
 - Setting selling prices of the item.
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Quality Assurance and Quality Control Inspector

FRESHMART SINGAPORE PTE LTD - 218 Pandan Loop, Singapore 128408, Singapore
November 2017 to 2017

- Inspect all inbound and outbound produce shipment.
 - Monitor the condition and quality of products in inventory by opening cases, checking receiving dates, and tracking proper case rotation in the pick slots.
 - Document and communicate information and related quality control reports in accordance with standards, deadlines, and company requirements.
 - Collect line samples and check for net weight, legible codes, quality of seals and packaging material.
 - Perform quality audits of processed fruit and finished goods in Processing and packaging departments.
 - Communicate with operators and supervisors when problems are detected.
 - Read temperature recording devices and be able to determine the next steps if temps are out of the acceptable range during transit or at time of arrival.
 - Inspect and evaluate returned fresh produce before returning to stock or dumping
 - Assist in minimizing shrinkage/spoilage of fresh fruits and vegetables.
 - Ensure that product recalls are completed.
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Supermarket Department Manager

Coldstorage Pte Ltd (1983) - 163 Tanglin Road #01-02 B1 Singapore 247933, United Arab Emirates
March 2008 to March 2016

- Responsible for managing the day-to-day operation of the assigned department, as well as setting customer service standards, and launching initiatives to hit sales targets.
 - Develop in-store visibility plans in coordination with local distributor's management and follow up to achieve timely and effective implementation.
 - Driving and maximizing the sales and profitability to achieve growth. Driving sales through maximizing team performance.
 - Promote products and conduct sales profitability.
 - Suggest to customers about the best vintages, food pairings. Ensures proper storage of Wines.
 - Conducts staff recruitment processes, interviews of candidates.
 - Conducts stocks ordering, replenishment, merchandising, wastage management, stock taking.
 - Preparing rosters, evaluating, coaching, training and assigning task to each staffs.
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Data Administrator cum Sales Supervisor

SM SUPERMARKET - SUPERVALUE INC. - Quimpo Blvd., Ecoland Davao City Philippines, 8000 , United Arab Emirates
November 2001 to February 2008

Sales Supervisor

- Manage retail staffs, merchandisers and people working on the shop floor.
- Ensure promotions are accurate and merchandised to the company's standards.
- Ensure standards for quality, customer service and health and safety are met.
- Handle customer questions, complaints, and issues.
- Organize and distribute staff schedules.
- Manage wastages.

Data Administrator

- Conducts Stock taking or cycle counting.
- Creations of purchase requisition, Orders, Goods issuance, Goods Receiving Goods receiving
- Working with databases in the areas of data cleaning and data extraction in SAP MM and SD processes.
- Responsible for alignment of inventory discrepancy on daily basis.
- Liaising between IT, Marketing and Accounting Departments in terms of resolving pricing issues, inventories, missing / unlisted SKU's in the system.

SKILLS

- Category / Inventory Management *(Master)*
- Cost and expense control *(Master)*
- Customer Service / Customer Management *(Master)*
- MS Office - Excel/Word/Powerpoint *(Master)*
- Risk Management *(Master)*
- SAP MM / SD *(Master)*
- Security and Loss prevention *(Master)*
- Staff Recruitment *(Master)*
- Stock Taking / Cycle Counting *(Master)*
- Store/Shop/Supermarket Management *(Master)*
- Visual Merchandising *(Master)*
- Business improvement *(Expert)*
- WSET - Wines/Beer/Spirit *(Expert)*

CERTIFICATIONS

- HACCP
- WSET

LINKS

- <https://www.linkedin.com/in/dennis-candido-390799114/>