

CURRICULUM VITAE

NANIK LAXMAN KIRPALANI

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CAREER OBJECTIVE

- To gain more expertise in the field of sales, marketing and management by joining a prestigious organization with excellent business ethics.

WORK EXPERIENCE:

COMPANY NAME	DESIGNATION	PERIOD
KMA Global General TRD	Sales Executive	Dec 2018 – Feb 2020
Agri Fresh Foodstuff Co.	Sales Executive	June 2017 - Feb 2018
Golden (Online)	Collection In charge	Jan. 2014 to June.2016
Saif Al Waha Real Estate	Sales Representative	Aug. 2012 to Nov.2013
Horsen's International Company Sharjah, UAE	Sales Representative	April 2010 to June 2012
Rajeshree Online, Mumbai India	Sales and Admin Manager	2005 to 2010
<u>Responsibility:</u> - Complete management of the business.		
Al Rashideen Trading Co.	Sales Representative	1999 to 2004
Al Ain& Abu Dhabi		
<u>Responsibility:-</u> <ul style="list-style-type: none">➤ Receiving and issuing material, preparing monthly consumption and stock reports.➤ Co-ordination with sales team, clients and logistics department.➤ Handling complaints, solving customer queries etc.➤ Interacting with finance department for collection of cheques, petty cash etc.		

Al Mayalal's Group of Companies Dubai, Sharjah, Ajman (Branches)	Assistant Sales Manager	1986 to 1998
<u>Responsibility:-</u> <ul style="list-style-type: none"> ➤ Maintaining all international brands & ordering as per the flow of products. ➤ Handling outdoor sales, interacting with the warehouse for stocks status & sending a daily report to the management. ➤ Banking & maintaining complete supermarket cash. ➤ Handling foreign currencies and preparing daily statements. ➤ Maintaining display and gondolas. 		

EDUCATIONAL QUALIFICATION:

H.S.C. in Commerce, through Maharashtra Board for Higher Secondary Education. (Certificates attested by UAE Consulate Mumbai)

TRAINING & COURSES

Basic computer skills certified, Palm billing certified by Phillip Morris USA Inc. Sales Training Program conducted by Phillip Morris Ltd.

LANGUAGES KNOWN

Fluent in English, Hindi & Marathi, Gujarati, Sindhi & Arabic.

PERSONAL DETAILS:

Name : Nanik Laxman Kirpalani
 Gender : Male
 Date of Birth : 20th June, 1965
 Marital Status : Married
 Passport Validity : Till 2032
 Visa Status : Visit Visa
 Driving License : Valid UAE Manual Driving License No 3 (Valid till 2026)

DECLARATION:

I hereby state that the above mentioned information is true to the best of my knowledge and belief.

References are available on request.

Nanik Laxman Kirpalani