

YOGESWARAN R

Email: yoges.dwani@gmail.com

Phone: +91-9036306284

| | |
|-------------------|--|
| Name | Yogeswaran R |
| Education | B.E in Telecom (VTU University) from AMC College. |
| Experience | 5 plus years in Life Style Finance Department, 2 plus years in Consumer Durable Department |

| | |
|------------------------|--|
| Software Skills | MS-Excel, MS-Word, MS-PowerPoint, Windows XP and 7 |
|------------------------|--|

Experience Summary

| | |
|--------------------------------------|---|
| HDFC Bank Ltd, Bangalore | From December 2018 to till now , working as Relationship Officer in Consumer Durable Loan Department |
| Bajaj Finserv Ltd , Bangalore | Worked as Senior Sales and Service Executive in Life Style Finance Department from July 2013 till December 2018 . |

Detailed Experience in Bajaj Finserv Ltd

- Selling Bajaj EMI Finance to the Walk-in Customers at Dealers Location
- Converting Cash/Card Paying Customers to EMI Finance
- Selling the Cross Sell Products such as MaxBupa-Mediclaim Insurance, GCPP-Bajaj Allianz Life Insurance and Bajaj EMI Card to Customers
- Maintaining Payment Tracker of Dealers
- Making Cold Calls to Existing Bajaj Customers
- Conducting Promotional Activities at Dealer Location

Detailed Experience in HDFC Bank Ltd

- Responsible in Engaging with Customers at the Store and converting them to Paper finance or Debit Card EMI
- Regular Visits to the Market to maintain a good relationship with the stake holders.
- Conducting EMI Training with Store Staff and Store Managers.
- Selling HDFC Term Loans like Insta Loan, Jumbo Loan and Smart EMI to the Customers

Personal Details

| | |
|------------------------|--|
| Father's Name | Mr Raja Gopal |
| Date of Birth | 08 November 1983 |
| Marital status | Married |
| Languages Known | English, Kannada, Hindi and Tamil |
| Contact Address | No.68 3 rd Cross Telecom Layout Near CII LQ Byadrahalli , Bangalore-560072 |
| Contact Numbers | 9036306284 / 9482384052 |
| Email Id | yoges.dwani@gmail.com |

I hereby declare that all the information given here are true to the best of my knowledge and belief. Any Discrepancies found I will be held responsible and in that case the Company's decision will be the supreme

Thanking You,

Your's Faithfully

Yogeswaran R