

# HENDRIK FREDRIK MARTINUS STANDER

## Contract CV Profile

### PROFESSIONAL PROFILE

As a passionate, determined, goal – driven and dynamic person, I continually try to inspire others to achieve optimal results. I have gained invaluable experience at various levels and believe that I can achieve anything I set my mind to.

### WORK EXPERIENCE

#### SENIOR BUSINESS DEVELOPMENT MANAGER

Mahindra Emirates Vehicles  
March 2020 - Present

#### PRODUCT AND AFTER SALES SUPPORT MANAGER

OTT Technologies  
October 2019 – December 2019

#### GENERAL MANAGER – ARMOURING SOLUTIONS, SALES AND TECHNICAL SUPPORT

PTC Group – Specialized Vehicles  
February 2019 – September 2019

##### Position Overview:

- Anchor the business development strategy and focus on revenue generation.
- Responsible for general management of all phases of factory operations including primary processing
  - × Production and Operations
  - × Finances
  - × Maintenance
  - × Inventory & Warehousing.
  - × Procurement
  - × Business Development
- Responsibilities also include assisting in recruiting, hiring and training personnel and technological transfers.
- Manage annual budget planning and execution.
- Planning, coordination and control of manufacturing processes, adjust schedule, estimate cost and set quality standards.

##### Functions & Responsibilities – Technical:

- Analyze and design a lean manufacturing process using effective systems and simulation tools to optimize use of space, equipment, materials and personnel.
- Ensure that all manufacturing safety regulatory policies and procedures are always implemented and maintained.

#### GENERAL MANGER –EMERGING BUSINESS, TECHNICAL & CORPORATE SUPPORT

Proforce Defense Limited  
September 2017 – January 2019

##### Position Overview:

- Anchor the business development strategy / start- up of new businesses and focus on revenue generation.
- Responsible for general management of all phases of factory operations including primary processing
  - × Production
  - × Engineering



### CONTACT

Location: Johannesburg

Cell: +27 76 147 8932

Email: [hennie.stander61@gmail.com](mailto:hennie.stander61@gmail.com)

### PERSONAL

DOB: 27 January 1961

Citizenship: Republic of South Africa

Gender: Male

Transport:

Driver's License: Code 08

Language: English and Afrikaans

Availability: Immediately

## WORK EXPERIENCE CONT'D

- Responsibilities also include assisting in recruiting, hiring and training personnel and technological transfers.
- Manage annual budget planning and execution.
- Planning, coordination and control of manufacturing processes, adjust schedule, estimate cost and set quality standards.

### Functions & Responsibilities - Emerging Businesses:

- Preparation of detailed business plans for all new businesses in line with the Group strategy & business planning processes.
- Proactively prepare high quality financial memorandum to deliver the infrastructure and investment contained within business plans, and ensure that capital projects are delivered to promise
- Develop organogram and deliver through structured selection, coaching and development, reward and recognition, and formal succession planning for all staff.
- Ensure that operations of new businesses comply with all international and local laws
- Responsible for setting up and expansion of Proforce new product range; Helmet & Vest, Shipyard, Ammunitions, Aircraft & UAV's, MRAP, Teargas and 250kg bombs
- Provide the framework and strategic plans for other businesses – air systems, naval systems, ammunition & artillery, bullet resistant glass, etc.
- Oversees all operations and business activities to ensure they produce the desired results and are consistent with the overall strategy and vision
- The GM Emerging Business will build trust relations with key partners and stakeholders and will maintain a deep knowledge of the markets and industry related to the emerging business.
- Promote the highest standards in Health and safety

### Functions & Responsibilities – Technical:

- Analyze and design a lean manufacturing process using effective systems and simulation tools to optimize use of space, equipment, materials and personnel.
- Ensure that all manufacturing safety regulatory policies and procedures are always implemented and maintained.
- Stay informed concerning new manufacturing technologies and equipment in order to manufacture and reduce cost through efficiencies. and monthly report to the GMD.
- Decide what resources are required for production, ensure that production is cost effective and draft a timescale for each project.
- Ensure teams follow the correct procedures, policies and documentation requirements across project phases and ensure that standard operating procedures and project guidelines are in place.
- Provide direction and technical expertise in design, development, systems integration and technical training to teams. Conduct interviews, performance reviews of Plant Managers/ technical staff and identify areas of improvement, give feedback and recommendations.
- Develops succession strategy by evaluating strengths and weaknesses of team and taking appropriate actions to ensure long-term health, productivity and a high -performance culture.
- Manage the generation and preservation of Company Intellectual Property, including archiving/storage of designs, documentation of know-how, and preparation of patent applications.
- Must be intuitive and proactive to take effective steps in case of critical issues so that the project maintains its quality and standards.
- Any other function as may be assigned by the GMD.

## PRODUCTION MANAGER M113 UPGRADE & MODERNIZATION

FNSS Middle East Co. Ltd

January 2014 - 2017

### Functions & Responsibilities:

- Reporting to Plant Manager the role of the Production Manager oversees the production inputs of manpower,
- Materials and technical documents that guide the production. In addition, he also ensures that production
- Output will be delivered with high quality in a timely manner. He will be responsible for planning of all
- Production activities (fabrication and assembly) to meet predefined production schedules. Production
- Manager will promote the value of championing the efficiency, productivity and affectivity in his

## COMPUTER



MS Excel

MS Word

MS Outlook

MS PowerPoint

Internet

Email

## EDUCATION



### Technical Matric Certificate

Technical High School Pretoria  
Gardens  
1979

### Technical Diploma Tool Jig and Die Maker

Department of Manpower RSA  
1983

### Machine and Tool Setter

Uranium Enrichment Corporation  
1983

## MEMBERSHIP



### International Academy of Business and Financial Management Member

September 2016 – Current

## WORK EXPERIENCE CONT'D

- Department. The ideal candidate should have significant functional, managerial experience in manufacturing
- Environment, preferably in the defense industry. This role will lead a team of 160 employees including Team Leaders, Engineers, Supervisors and Technicians.

### Projects:

- Modernization off 320 off M113 Vehicles A1 & A2 Type to M113 A4 Configuration at the AUC Facility
- in Al Kharj in Saudi Arabia. This Project also involves Maintenance of AUC Facility and Saudization
- & Technology Transfer. This phase of the Project also involves various Options as per Customer
- Requirements. Personnel reporting to me in this phase of the Project +\_ 160 off.

### Courses:

- ISO 9001 :2015 - Certified Lead Auditors in 2017
- ISO 9001:2008 - Certified Internal Auditors in 2015
- Strategy Management Balance Score Card
- International Certificate in Advance Leadership

### ENGINEERING MANAGER (AZERBAIJAN FACILITY -BAKU)

Paramount Land Systems at Paramount Group

March 2009 - December 2013

- Planning of Technical Process
- Baseline Management
- Manage Technical Aspects on Projects
- Integration of Special Engineering Processes
- Development Process Validation
- Support, Product Support with Technical Inputs ie: Retrofits etc.

### Projects:

- Set up a fully functional Facility and Establish the Capabilities to Assemble Marauder and Matador Mine Protected Vehicles (MPV) in BAKU- Azerbaijan for MOD of Azerbaijan from 2010 - 2011.
- Also Integrated various options on MPV "s. Trained a compliment of +\_ 18 Azeri Personnel in various disciplines to empower the local workforce to perform certain tasks i.e. Assembly and Dis Assembly, Commissioning and Testing Quality Control, Production Management, Finances, Materials Management, Office Management, Driver Training.
- Started Production of Vehicles in this facility in 2011and still continuing. First Batch of Production was 30 off Vehicles with Client Requested Options installed and completed in August 2013, Second Batch of Production is 60 off Vehicles currently in Production

### Courses:

- Team Center Basics
- Winchell

### PRODUCTION AND PROJECT MANAGER: MASS PRODUCTION (CNC)

Denel Land Systems

January 2005 - March 2009

#### Functions & Responsibilities:

- Compiled Statements of Work (SOW).
- Compiled a Work Breakdown Structure (WBS).
- Liaised with project team on continuous basis.
- Planned and scheduled activities.
- Planned and allocated resources.
- Integrated all activities as required (development, product support, assembly, testing, industrialization etc.).
- Managed the execution of all activities according to project schedule, i.e. cost, time schedules and quality processes.
- Provided status feedback with regard to the technical and financial progress.
- Identified and documented risks.
- Established and managed nodes on the DLS Management Information System.
- Integrated and technically supported the engineering and procurement functions of the project.
- Controlled, monitored and rescheduled activities.

## SKILLS



Plant Management

Factory Management

Engineering Management

Manufacturing Management

Operations Management

Project Management & Execution

Production Management &

Planning

Technical Management

Quality Control Management

General Management

Health & Safety

Risk Management & Assessments

Stakeholder Engagement &

Relationship Building

Time & Task Management

Strategy Development

Process Improvement

Contract Management

Resources Management

Implementation Management

Crisis & Change Management

Staff Management & Development

Training & Coaching

Cost & Budget Management

Customer Service

Requirement Identification &

Analysis

Troubleshooting & Problem Solving

Interpersonal Skills

Strategic Planning

Analytical Thinking

## WORK EXPERIENCE CONT'D

### PRODUCTION/OPERATIONS MANAGER

Denel Land Systems

1987 – January 2005

#### Previous Positions Held:

- Marketing Manager and Business Coordinator (Eaton, USA, UK and Denel RSA)
- Production Engineer – Infantry and Artillery Systems

#### Courses:

- Basics Labor Relations Act
- Basic Labor Law in RSA
- MRP (Material Recourse Planning)
- Chairing Disciplinary Hearings
- NOSA (Safety)
- Principals of Personnel Management
- Principals of Contract Management
- Principals of Project Management
- Principals of Financial Management
- Basic CNC Programming
- Principals of Programme Management
- Technical Drawing Interpretation
- Basic 3D CAD Design
- Microsoft Office
- First Aid
- Fire Fighting
- Basic Principals of Pneumatics
- Allan Management Programme (AMAP)
- Quality 1
- Quality 2

### QUALIFIED AS TOOL JIG AND DIE MAKER AS WELL AS MACHINE AND TOOL SETTER

Departments at Atomic Energy Corporation of South Africa

1979 - 1987

See more information and reference on my LinkedIn profile

[linkedin.com/in/hfmstander](https://www.linkedin.com/in/hfmstander)

## REFERENCES



All references available upon request