

AJIN THOMAS ET



Contact

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Other:

Passport No: P5027264

VISIT VISA EXP ON FEB 15TH

Age: 27

Marital Status: Single

Languages

Malayalam

English

Hindi

Objective

Seeking a challenging position in an organization where my professionalism, positive attitude and high communication skills can be utilized to its full potential to make valuable contribution.

Summary

I am an approachable, motivated and confident Sales Executive with the ability to excel sales targets and make a real difference in the organization's revenue generation. I have expert knowledge of the selling process and I fully recognize the human and emotional aspects of buying and selling.

Skill Highlights

Time management

Strong decision maker

Team management

Creative design

Innovative

Responsible

Experience

Sales Executive , Kerala-India 2017-2018

Worked at Architive Interior

1 year working experience

Answering queries , offering advice and introducing new products.
Demonstrating and presenting products. Establishing new business.
Maintaining accurate records

Business Development Officer, Kerala-India 2019-2020

Worked at Hygiene Fresh

1 year working experience

Meeting new clients and showing demonstrations Cold calling.
Maintaining reports and reporting to sales manager monthly.
Achieving 1L of monthly sales targets

Hobbies

Sports
Reading
Travelling

Marketing Officer, Kerala-India 2020-2021

Worked at SBI Cards
1 year working experience

Develop and communicate through the organization's CRM system.
Meet and coordinate with Sales Executives to achieve Sales targets.

Education

- 1. Bcom**
BHARATHIYAR UNIVERCITY, COIMBATORE– 2018 to 2021
- 2. MBA**
BHARATHIYAR UNIVERCITY, COIMBATORE – 2021 to 2022