

# Vijesh Vijayan

Supply Chain Manager



## PROFILE

Dedicated and results-oriented Supply Chain Professional with an MBA in Supply Chain, APICS CSCP, and extensive expertise in SAP modules (PP, MM, APO, WM). Proven track record of optimizing supply chain operations, leading cross-functional teams, and achieving cost reductions. Seeking a challenging role to contribute strategic insights and drive operational excellence in supply chain management.

## CONTACT

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## LANGUAGES

- **English** (Full Professional Proficiency)
- **Hindi** (full professional proficiency)
- **Malayalam** full professional proficiency)
- **Arabic** (Work Proficiency)

## COMPUTER PROFICIENCY

- SAP MM
- SAP WM

## EDUCATION

PHD –Supply Chain Management- pursuing

MBA –Supply Chain Management

APICS- CSCP

SAP -APO (Training completed, Project leader and Key user) -MM (key user), WM (key user), SD (key user), PP (Project leader &key user) and HCM (project leader) PM (Project leader &key user) SAP BI (Key user)

## WORK EXPERIENCE

Supply Chain Manager

ARC Middle East LLC 03/2019 – Present

Prior responsibilities: -

- Spearhead end-to-end supply chain operations for MEAL, Europe, US, and IKEA, ensuring IKEA OTD at 90% and regional OTD at 98%...
- Lead monthly S&OP meetings for visibility (M+1 to M+10) and finalize Capex for the entire supply chain in the Middle East.
- Manage yearly purchases of \$80M and monthly procurement of \$5.5M, negotiating with global suppliers.
- Oversee production planning for three furnaces (9500 tons monthly), decoration (1200 tons monthly), and packing (9700 tons monthly).
- Manages the supply chain team including responsibility for the planning, warehousing, shipping, order fulfilment, local deliveries, and order management sections, dealing with issues, providing advice, and ensuring all activities are completed on time and within budget. Sets operational objectives and targets and assesses performance against these targets monthly.
- Successfully manage demand planning, supply planning, logistics, warehousing, and export shipments for the region
- Lead a team of eight managers and 400 staff, negotiating with suppliers globally and implementing cost reduction projects.
- Lead the negotiation and finalize the contract for energy purchase for the region (Natural gas, electricity etc.)
- Conduct frequent meetings with stakeholders, suppliers, and existing suppliers, ensuring smooth operations.

- SAP APO
- SAP PP
- MS Office
- Power BI
- MS & Google workspace

## ORGANIZATIONAL SKILLS

- TPM, TQM
- LEAN MANUFACTURING
- JIT
- IATF 16949:2016 (TS 16949)
- OHSAS 18001
- EMS 14001
- ISO 50001 (EnMS)
- IMS
- BEAM, SWOT, RAM, IPM
- 7QC TOOLS
- PQCDMS, FMEA

## PROJECTS INVOLVED

- Nonmoving reduction
- IKEA -Process qualification IWAY
- Lean projects in the plant
- SAP PP, SD, WM implementation for the group (key use in all the modules)
- Project leader SAP PM module implementation for the group
- Overhead cost reduction
- SAP APO forecasting project implementation (project leader)
- SAP Hanna migration
- Mini-Max process in SAP
- Cost reduction projects
- Project leader -Group inventory reduction

## STRENGTH'S

- Problem prediction
- Process study
- Root Cause Analyzing
- Problem solving
- Team player
- Technical Expertise
- Learning new things

- Lead global sourcing initiatives, negotiating energy deals, and traveling quarterly for key supplier meetings.
- Manages all inventory for semi-finished and finished goods and packaging, organizing secured storage, the management of the stock in terms of having accurate and updated information on all stock through regular cycle counting. Makes recommendations for inventory improvements as required.
- Manages local delivery from the recording of the sales order to ensure product is delivered in 48 hours. For export orders ensure the organizing of the transportation and loading of the goods to the customer or the port, depending on the delivery terms.

### Demand and Supply Planning Manager ARC Middle East LLC 01/2014 - 03/2019

- Lead demand planning across the Middle East and export markets (Europe, US, Africa, India), ensuring accurate forecasting.
- Conducted weekly and monthly meetings with sales teams to analyze demand and adjust production schedules.
- Managed inventory effectively, implementing JIT to reduce inventory by \$4M and maintaining a 98% service level.
- Lead production scheduling and monthly S&OP meetings for M+1 to M+5 visibility.
- Defined Minimax for core collection SKUs, ensuring the MTO process operates efficiently.
- Handling inventory management, responsible for JIT helped to reduce inventory by \$4M.
- Lead the production scheduling, provide visibility to production /scheduling team to ensure the proper production.
- Define minimax and for the core collection SKU's and ensure the MTO process is working properly.
- Ensure the service level at 98% with JIT inventory management, to optimize the cost.
- Challenge sales team forecasts through data analysis and historical trends.

### Senior Demand Planning Analyst Arc Middle East LLC (11/2009-02/2019)

Prior responsibilities: -

- Proper production planning allocation to customers to ensure the supply.
- Leads Production Master Scheduling, Packing, and manufacturing.
- Collaborate Purchase Requisition to Order Process (Raw materials, Packaging, components, and Machine Equipment)
- Material Master Control (Routing creation, MRP view and other pp data in SAP)

## KPI'S

- OTIF (On time in full)
- Orders to supply (lead time)
- Inventory turn
- EBITDA
- Supplier service level
- Lead time from PO to delivery
- Inventory level and consumption rate of each SKU purchased

## PERSONAL DETAILS

Nationality: INDIAN

DOB : 02-05-1985

Driving License

## AREA OF INTERESTS

- Supply Chain management
- Production planning
- Demand planning
- Inventory analyst
- Stores operations
- Warehouse operations
- Vendor management
- Procurement

- Leading 2 Demand Planning and forecasting executive for different Brand
- Frequent coordination between customer service and scheduling team for the smooth operation
- Coaching through the daily meeting to highlight the issues for an immediate solution.
- Prepare various reports (OTIF, schedule adherence, standard delivery time, inventory variance)
- Run forecasting in SAP, review the forecasting with sales team, ensure the forecasting accuracy at 90%
- Ensuring proper documentation in SAP

### Supply /Production planner – ARC Middle east LLC ARC Middle East LLC - 06/2015 to 08/2019

Prior responsibilities: -

- Manage primary scheduling for the three furnaces.
- Lead Monthly production, 9500 Tons from three plants.
- Manage the MRP, production orders and release the packaging components.
- Facilitate Weekly Production Meeting with the production manager and superintendent for continuous monitoring of scheduling adherence.
- Leading Master Scheduler Machines with different processes producing 300 tons of glass daily, reduction of downtime by 10% through proper sequencing.
- Responsible for managing the demand of sourcing in-house and sourcing from other countries.
- Manage indirect packing for the sets and other SKU's.
- Monitor excess and shortage to keep optimized inventory level reduced the inventory by more than half from 33Ktons of glass to 15Ktons.
- Closely monitor the packing activities to prioritize the products that are already due.
- Attend daily operation meeting to ensure the highlights of issues that may exist or already exist for proper providence of solution.
- Manage primary scheduling for the three furnaces Manage primary scheduling for the three furnaces Stock level monitoring in FG, SFG, RM, packing materials and spares to ensure smooth operations.
- Monitoring of subcontract inventory, 57F4 creation, Vehicle planning for delivery and collection.
- Production planning/ Master scheduling / Kanban release for internal stakeholder's team based on customer requirements.
- Plan vs Actual monitoring and material planning for alternate production plan.

## CAREER ACHIEVEMENTS

- 465 Sq. Feet space reduction in RM store
- Kanban implementation for consumables
- QR Code system for Incoming materials
- Rework reduction in BIW Stamping parts by implanting issuance through VBA programmed method.
- Implementation of shelf-life monitoring system in ERP.
- Simplification of physical stock verification in Warehouse and stores by scanning system.
- Vendor NM reduction from >10 Years to <270 Days.
- Involved in SAP S4/HANA implementation in MM / WM module.
- Involved in SAP PM Implementation in UAE plant.
- Kaizen & Safety star awards

PLACE:  
DATE :

Yours Faithfully  
(VIJESH  
VIJAYAN)