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Objective: To be helpful to organization in attaining the objectives and goals of a retail business organization by working at a suitable position and achieving growth and success with the organization.

Professional Experience: Total Work Experience: 15 Years.

● **Operation Manager/ Purchase Manager** – Shree Mahalasa & Co. (Sept, 2019 to till Date) Jockey & Other Multiband Inner & Outerwear Product Handle 25 Store.

Handle the Operation for 20 Store of Jockey & Other Multiband Inner & outerwear Product, and 1 FastTrack, 1 Titan, 1Speedo and 1 Fila brand Store, Also Work as Purchase Manager and Multi task.

- # Analysis of the all store Sale and stock Report # Maintain Stock Inventory
- # Purchase Stock from company with best margins better Scheme.
- # handle Store operation - As per Company SOP
- # update Store Discount and maintain the Store Margins.
- # Focus for Customer service and Stock Availability
- # Coordinate with Store and Warehouse team
- # Arrange Staff Training
- # Planning for achieving the sales target and Margin set by company. -Ensure peak business hours are planned with adequate manpower & also for the Business support purposes. -Shrinkage control. -Responsible for store hygiene & cleanness.

Department Manager - Reliance Market Solapur (FMCG) 21st Feb, 2019 to 12th June, 2019)

Handling FMCG Department Manager - JOB profile: - Handling Reliance Market Cash and Carry wholesale store in Solapur Food Department with 2 Team leader and 20 CSA. - Stock Display as per SOP, Target Achieving as per monthly Business. - Focus for Customer Service.

Handle F n V Section, Staple / Grocery Department, HPC/Detergent Department, Dairy - Frozen & Bakery, Confectionery, Beverages.

Assistant Manager Operation Handling Store Operation Manager (3rd July, 2018 to 31st Dec, 2018.)

Organization: Metro Cash & Carry India Pvt Ltd. Job Profile: - Handling Metro Wholesale Store with the manpower of 26 TL & ATL. Total Area of these Store is 43000 Sq ft. Handling Operation Like FOH Dept, Checkout, GR, DECO, ALC, Replenishment, Reordering, Maintenance Team, Forklift Team, Also Support Floor Team. - Resourceful at developing procedures, service standards and operational policies with proven ability to reduce the running cost of the unit by planning & implementing effective control measures.

Department Manager (Food Bazaar) From: 29th Sept 2014 TO June 2018 Organization:

Big Bazaar, Kolhapur Unit of Future Value Retail India Limited. Job Profile: Handle Staple Section, F n V Section, Process Food, Dairy Frozen & Bakery Section, HPC.

Handled a team of professional and drive them towards achievement of a target and aligning individual - Ensure team is briefed & coached to handle assets with utmost care & ensure the immediate supervisors are inculcating the ownership factor within the team in day to day briefings. -

- Directly Reporting to Store Manager
- Handling Staple & FMCG Non Food Department.
- Handling Team with Team Leaders & Team Members.
- Responsible for Floor Management.
- Working on Dump & Shrinkage Control.
- Handling Internal Audits (Stock Take)
- Working on weekly stock requirement.
- Working on offer stock availability.
- Communicating vendors for stock requirement.
- Indenting for loose staple & other requirement on weekly basis.
- Making & distributing Target Sheet Department wise
- Working on MPM (Merchandise Presentation Manual)
- Handling Customer Query.
- Monitoring Daily Operations Activities like Inbound-Outbound, Binning, i.e. - Managing and controlling Inventory at warehouse level.
- Managing Store to Store Stock Transfer.
- Managing and controlling WH Monthly billing, vendor payment accordingly.
- Ensuring 100% dispatches as per customer KPI.
- Stream lining the process in warehouse picking.
- Ensure proper alignments system in the allotted warehouse area.
- Keen control of inventory by Perpetual Inventory (CCPI & MC Count).
- To be resolve the SRN, Damage, shortage material & supplier rejection issues, i.e. accordingly.
- Monitoring MIS Report with Warehouse performance issue log.
- As per requirement to be manage Transport vehicle for Material Movement accordingly.

Department Manager (Electronics & Appliances Dept.) 25th Jan 2007 TO 20th Jan 2014 (7 Years)

Organization: Pantaloons Retail (I) Ltd. E Zone , Pune PHOENIX Market City. Job Profile:

Handling with the manpower of 7 Team Member & 2 Team Leader.

Small Appliances & White goods.

- Experience of heading a team of performing sales & achieving Sales target set by Company by proper planning,

assigning duties to subordinates & getting work done from them.

Being on front End having good Experience in interacting with Customer & Customer service, work in SAP System.

TEAM LEADER (Electronics & Appliances Dept.) From: 01 Dec, 2004 To 29 sep, 2006. (1.9 Yrs.)

Organization: Pantaloons Retail Ltd. Big Bazaar, Pune . Job Profile:

- Direct Reporting to Department Manager -Ensure team is briefed & coached to handle assets with utmost care & ensure the immediate supervisors are inculcating the ownership factor within the team in day to day briefings.
- Team up-to-date with current happenings in the store, company and sales targets, achievements, events on regular intervals in day to day briefings.
- Always focusing & Maintain the MPM as per company standard.
- Planning for achieving the sales target and Margin set by company.
- Ensure peak business hours are planned with adequate manpower & also for the Business support purposes.
- Shrinkage control.
- Responsible for store hygiene & cleanness.
- Coordination with warehouse department.

●Key Skills: -

Retail Operations, Customer Care, Sales, Business Development & Merchandising etc. ●Training Session Attended: - - Customer Happiness - Store Guru - Standard Operation Procedures (SOP) - Merchandize Presentation Manual (MPM) - Supervisory Skills - Disaster Management - Cashiering

●Computer Proficiency: - Internet: Using for information search, College Projects & General Purposes. MS Office: Using for Professional

works: - Making, Sorting & Presentation of Report, Letter Drafting, in bond -Out bond Communication, Database Making & Using etc.

SAP & REM, Shopper & Quick Bill: Using for Report generation, Data Management & Sales Analysis.

●Educational Qualification:

SR. NO.	Degree	Year of passing	Percentage
1	S.S.C	1997	51.89%
2	H.S.C	1999	53.17%
3	B. Com	2002	57.08%
4	M. Com	2005	50.00%

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