

LOUISE ABRAM QUINTANA



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CAREER OBJECTIVE

I am looking for a position to kick-start my career here in the United Arab Emirates. I am hoping to work in a dynamic organisation that will contribute to my professional and personal growth while I contribute to the growth of the company as well as engage in opportunities to further the company's goals.

WORK EXPERIENCE

▪ Project in charge – **Pagay Construction**

January 16, 2020 – March 1, 2023

- Develops project objectives by reviewing project proposals and plans; conferring with management
- Controls project plan by reviewing design, specifications, and plan and schedule changes; recommending actions.
- Controls project costs by monitoring and regulating jobsite expenses
- Prepares project status reports by collecting, analysing, and summarizing jobsite accomplishment and reporting to management
- Maintains safe and clean working environment by enforcing procedures, rules, and regulations

▪ Merchandiser – **Ace Hardware- Philippines**

November 2017- January 2019

- Planning and developing merchandising strategies.
- Analysing sales figures, customers reactions and market trends to anticipate product needs.
- Maximise customer interest and sales levels by displaying products appropriately
- Produce layout plans for stores and maintain store shelves and inventory.
- Monitor stock movement and consider markdowns, promotions, price changes, clear outs etc
- Building constructive customer relationships and team with channel partners to build pipeline and close deals.

▪ TOEFL English Teacher – **SMEAG Global Education** (*smeag.com*)

September 2016-October 2017)

- Helps students learn English grammar, pronunciation, and conversational skills.
- Develop students' abilities to read textbooks and write essays in English.
- Plan, prepare and deliver lessons to students.

▪ Deck Cadet – **LITE Shipping Corporation**

June 2014-June 2016

- Performs all deck and navigational duties aboard ship under supervision of a deck officer.
- Inspects lifesaving and visual signalling equipment's for defects.
- Stands watch during specified period while ship is underway.
- Engaged in repair of defective equipment.

▪ **Sales Associate (Don Vape)**

(June 2023- until this date)

- Welcoming customers to the store and answering their queries.
- Assess customers' needs and provide assistance and information on products features.
- Remain knowledgeable on products offered and discuss available options, candidate must know about VAPE products.
- Assist with inventory, including receiving and stocking merchandise.
- Processes payment by totaling purchases, processing cash and credit cards.

EDUCATIONAL BACKGROUND

Bachelor of Science in Marine Transportation - 2013

University of Cebu - Maritime Education and Training Center (METC)

Cebu City , Philippines

Secondary Education – High School Diploma

Talisay Malayan Academy

Talisay City, Philippines

PERSONAL INFORMATION

AGE : 30 Years old
DATE OF BIRTH : September 11, 1993
NATIONALITY : Filipino
MARITAL STATUS : Single
HEIGHT : 5'7"

CHARACTER REFERENCE

▪ Frances Pia Santiago

Airport Service Supervisor, **EMIRATES AIRLINE**

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▪ Rosalynne Capocao Pagay

Proprietor/Manager, **PAGAY CONSTRUCTION**

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▪ Roberto P. Base, Jr.

Assistant Dean, College of Engineering and Architecture , **CEBU INSTITUTE OF TECHNOLOGY- UNIVERSITY**

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