

ASHIQ N

31, Rajaji Nagar, Small mosque street, Coonoor - 643102, The Nilgris
(+91) 94862 83338 | mailmeashiq.f@gmail.com



CAREER OBJECTIVE

To secure a challenging position in a reputable organization where I can fully utilize my training and skills, while making a significant contribution to the success of the company.

PERSONAL PROFILE

- Date of Birth : 28/08/1997
- Marital Status : Single
- Nationality : Indian
- Known Languages : English, Tamil, Urdu

EXPERIENCE

- **Xian Technology** 10/06/2018 - 20/10/2019
Sales Executive
 - Source new sales opportunities through outbound reach, cold emails, skype chats or phone calls or anything to reach out to prospective customers.
 - Resolve customer complaints regarding sales and services.
 - Build and maintain relationships with new and repeat customers.
 - Maintain records of all sales leads and/or customer accounts.
- **Club Mahindra Holidays** 01/11/2019 - 27/10/2020
Sales Executive
 - Generating new leads and making Sales Target.
 - Handling member queries and problems related to membership and proper utilization of the membership.Handling member queries and problems related to membership and proper utilization of the membership.
 - Planning and processing proper marketing strategies.
 - Fixing appointment with the clients.
 - Give presentation regarding the Holiday product of Club Mahindra.
 - Negotiating and giving best quotation to the clients and close the deal.
 - Necessary follow-ups with existing and new clients.
- **Sterling Holidays** 01/12/2020 - Present
Sales Executive
 - Promoting and developing Membership and upgrading the membership.
 - Handling member queries and problems related to membership and proper utilization of the membership.
 - Planning and processing proper marketing strategies.
 - Achieving team monthly targets.
 - Prepare all documentation for customs & immigration authorities Accounts Handling related to the members.
 - Prepare and maintains various records, reports and file transaction data.
 - Responsible for file validation and document controlling.
 - Maintain and reporting proper records, documents to the higher authority on Daily and Monthly basis.

EDUCATION

- **Hindusthan college of arts and science**
B.Sc.Information Technology
64%
2018
- **Stanes Anglo indian higher secondary school**
HSC
60%
2015
- **Bullmore's School**
SSLC
91%
2013

PROJECTS

- **Stegnograpphy**

Have done a project on Stegnography to conceal a file, images or a message.

ACHIEVEMENTS & AWARDS

- Have participated and earned profit of 18% in trade expo happened in Hindusthan College Of Arts And Science, Coimbatore.
- Organizer for several department programs namely the Cyclotech talk and Technology Quiz.

TECHNICAL SKILLS

- Negotiation
- Sales Pitching

ACTIVITIES

- Adventure Camping
- Photography

INTERESTS

- Administration
- Supervision
- Sales

PERSONAL STRENGTHS

- Leadership
- Self motivated and easy going with others.
- Good in communication both verbal and written.
- Problem solving skills.
- Quick learner.

DECLARATION

I, Ashiq N. hereby declare that the information contained herein is true to the best of my knowledge.