Akhil R



👤 Akhil R

Bangalore, Karnataka

- +91.8138857326
- Y akhilshinu@gmail.com
- in https://www.linkedin.com/in/akhil -r-385353192

Driving license (Dubai) -689618

I SKILLS

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Ability to do work in adverse conditions Sincerity towards job & Punctuality Efficient mind set up to withstand pressure situation

Strong Inter-personal organization skills Hard working & positive attitude



O PERSONAL INFORMATION

Birthday 06/05/1986 Gender Male Marital Status Married Nationality Indian Passport S6913242, Expires 07/07/25

Address

Branch In charge (Finance gold loan sector) /Business Development executive/ Sales manager/ Area sales manager/Business development Manager

PROFILE • ABOUT ME

I am having an experience into Fire & safety companies as a business development executive & sales executive in UAE & also have an experience in finance gold loan sector as a Branch In charge.

SEDUCATION			
	Arts, Bachelor of Arts MES College MG University – Marks 50%, Division II Nedumkandam, Kerala	Graduated Apr 2008	
	Business Development executive Jabal al Nouf security & safety equipment trading Dubai, UAE United Arab Emirates	Mar 2017 - Aug 2020	
	Responsible for lead generation calling, drafting of proposal, client interaction, negotiation, follow-ups & also follow-up with the technical teams. Build & maintain strong relationship with prospects & existing clients. Continually meeting or exceedingly daily & monthly targets Payment follow-ups & monthly essential clients office visit for new orders.		
	Sales executive Najd electricals & safety equipment trading Dubai, UAE United Arab Emirates	Jan 2016 - Feb 2017	
	Payment follow-up & monthly essential clients Continually meeting or exceedingly daily & monthly targets Build & maintain strong relationship with existing client's negotiation follow-ups & also follow-up with a technical team. Responsible for lead generation calling, drafting a proposal, client interaction, Daily office visit for new orders Continuously payment follow-ups.		
I			
	Branch in charge Muthoot Finance Ltd	Jan 2009 - Jun 2015	

1uthoot Finance Ltd	- Jun 2(
angalore, Karnataka	
supervising day to day operation of the branch	
Ionitoring transactions while entering them into books of the entiti	es while ensuring
ccuracy, integrity, & timely record	
nalyzing & tallying daily opening & closing cash	
insured accurate & timely submission of report to the regional offic	e
Ionitoring daily exchange rates & briefing same to the staff	
ssigning target to the staff & evaluating targets.	
Supporting team in meeting major	
lients. Ensuring good customer relation.	

🔀 DECLARATION 🛛 –

I, Akhil R, hereby declare that the information contained herein is true and correct to the best of my knowledge and belief.

Akhil R

Bangalore, Karnataka