

CURRICULUM VITAE



BIMAL.P.K

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PROFESSIONAL STATEMENT:-

I am a **Bachelor of Commerce** Graduate, intend to build a career with a leading organization of hi-tech environment with committed people, which will help me to explore my skills fully and realize my potential and meet the goals of the organization.

PROFESSIONAL EXPERIENCE:-

1. Period : From January 2019 to December 2019
Company: MARUTI SUZUKI DEALER, SAI SERVICE PVT LTD THRISSUR, KERALA.
Position : Sales Executive
2. Period : From February 2018 to December 2018
Company: PCD TRADING LLC DUBAI.
Position : Sales Executive
3. Period : From December 2013 to November 2017
Company: NIRMAL BANG SECURITIES PVT LTD, KERALA.
Position : Relationship Manager
4. Period : From January 2010 to November 2013
Company: INDIA INFOLINE PVT LTD, KERALA.
Position : Relationship Manager
5. Period : From April 2007 to December 2009
Company: SHAREKHAN SECURITIES PVT LTD, KERALA.
Position : Dealer
6. Period : From February 2001 – March 2006
Company: KOTAK SECURITIES PVT LTD, KERALA.
Position : Dealer

COMPUTER SKILLS:-

- Tally ERP.9
- MS office (MS Word, MS Excel, MS PowerPoint)
- Java programming

ACADEMIC BACKGROUND:-

- **Bachelor of Commerce Graduation** [B.Com] from **University of Calicut** [year 1997 - 2000], Kerala, India.
- **Associate Graduation in Commerce** [Pre-Degree] from **University of Calicut**

ROLE & RESPONSIBILITIES:-

- Developed marketing plans for new products
- Followed products through their life-cycles
- Produced surveys to collect customer feedback for new products
- Examined sales data and analyze market trends
- Communicated with team members and vendors about business goals
- Developed promotional strategies for new products
- Utilized system databases to develop
- Reports for forecasting and marketing trends
- Representing the company in various exhibitions and trade fair
- Arranging several effective client demonstrations

PERSONAL SKILLS:-

- Goal Oriented with Strong Mental Focus.
- Highly positive approach towards the job, with the ability to perform well under tremendous work pressure.
- Good Sales Aptitude
- Good convincing Skills, able to carry out effective business interaction with people irrespective of their work domain or designation.
- Excellent communication skills.
- Good Team Player.
- Excellent negotiable skills.
- Proactively and Enthusiastic about achieving sales targets

PERSONAL PROFILE:-

Date of Birth	:	09 th September 1981
Gender	:	Male
Marital Status	:	Married
Nationality	:	Indian
Languages known	:	English, Hindi, Tamil, Malayalam
Passport Number	:	S8966987
Passport Expiry	:	29 th October 2028

VISA STATUS:-

Visa	:	Visit visa
Visa Expiry Date	:	24 th March 2020

PERMANENT ADDRESS:-

Pulickal House
P.O. Thottippal
Mulangu, Thrissur Dist.
Kerala – India
P.O.Box: 680310
Mob: +91 9446937403

DECLARATION:-

I, hereby declare that the above statements are true to the best of my knowledge and concerned documents in respects of curriculum vitae will be produced as when required.

Place : Qatar
Date :

BIMAL.P.K