Ali Najafi

Senior Full Stack Developer
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Summary

Experienced web developer with 8 years of expertise in building robust, scalable applications using TypeScript, NestJS, Next.js, and React. Proven track record of designing, developing, and optimizing complex systems with a strong focus on scalability, performance, and business outcomes. Successfully led cross-functional teams to deliver high-impact projects, such as an online ETF fund-selling system, resulting in significant business growth, increased market share, and team expansion by 20%. Adept at solving complex problems, delivering high-quality solutions on time, and driving innovation in fast-paced environments. Passionate about team leadership, fostering collaboration, and mentoring junior developers to unlock their potential.

Professional Experience

Wikilix.com

Full Stack Developer (2024 – Present)

• Designed, developed, and maintained a CMS for managing brokers and regulators, improving content management efficiency and compliance, which enhanced operational productivity by 15%.
• Led a 5-person team to implement an online ETF fund-selling system, which secured the project and resulted in a 20% growth in team size within 6 months.
• Spearheaded SEO optimization, increasing organic traffic by 30% and driving higher user engagement.
• Developed advanced data crawlers to gather market data, enhancing real-time reporting capabilities, reducing data retrieval time by 25%.
• Optimized databases (MySQL, PostgreSQL) for large-scale data management, improving query performance by 25% and ensuring platform scalability.

Arman Ati Investment Consultant

Full Stack Developer and Team Lead (2018 – 2024)

• Accountant Application for Funds: Designed and developed a robust application for managing fund accounting, improving processing accuracy and reducing errors by 15%.
• Fundeman.com: Developed a system for issuing and canceling fund units, reducing administrative overhead by 20% and increasing transaction efficiency.
• Bimetis.com: Led the development of an online insurance selling platform, integrating

secure payment systems and improving customer experience, resulting in a 25% increase in transaction volume.
• Designed and developed a NAV Assets Reporting Dashboard, enabling real-time insights and improving reporting efficiency by 30%.
• Led a 4-person team, overseeing task delegation, ensuring clear communication, and mentoring junior developers, which helped meet strict deadlines and improved team cohesion.

Refah Khodro
Full Stack Developer (2016 – 2018)

• Developed and deployed a web-based contract management system for all branches, streamlining operations and improving efficiency by 15%.
• Implemented SEO best practices on the company website, resulting in a 20% increase in online visibility and improved search engine rankings.
• Contributed to the company's expansion, enabling the increase of branches from 1 to 4, directly supporting business growth and broader market reach.
• Collaborated with cross-functional teams to integrate new features, ensuring seamless operations across all branches.

Ghalamchi Management and Technological Improvement (gmtii.com)
Front End Developer (2016 – 2018)

• Developed a live tracking system for stations around the country, improving real-time monitoring and operational efficiency by 20%.
• Recognized as the Best Project of the Year in Iran Customs for its innovation and operational impact.
• Developed Makion's online CCTV panel, driving its first sale and significantly expanding its market presence.

Education

MBA
Expected Graduation: 2024
Tehran University

Business Management
Azad University North Branch (2017 – 2021)

Hardware Engineering
Incomplete
Azad University North Branch (2014 – 2017)
Shifted focus to business management and software development to pursue career opportunities in tech.

Technical Skills

Frontend (Advanced)
React, Next.js, TypeScript

Backend (Advanced)
Node.js, NestJS, TypeScript

Databases (Advanced)
MySQL, PostgreSQL, MongoDB, Redis

DevOps/Tools (Intermediate)
AWS (ECS, EC2, EBS, Lambda), Docker, Git, Nginx, WebSocket, Cloudflare, DNS Management (Bind9), GitHub Actions, kubernetes, Rabbitmq

UI/UX (Advanced)
Tailwind, Material UI

Familiar Technologies & Interests
Go, .NET, Flutter, React Native, C#