

## Lithun Baby Daniel

27-04-1993

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00971-564867322

4 Yrs. Experienced



Looking for a challenging career which demands the best of my professional ability in terms of technical and analytical skills, and helps me in broadening and enhancing my current skills and knowledge.

Quality Control, Auto CAD 2D&3D, ASNT Level- II, Analyzing products, Monitoring operations, Inspecting procedures, Maintaining compliance, Identifying problems, Finding solution, Customer relationship, Analytical skills, Preparing Reports, Follow up, Negotiation

### Sales Officer



Employer: ESAF Small Finance Bank, Kerala, India

Period: November 2019 to March 2020

### Duties:

- Ensure quality new acquisition on CASA for Resident/Non Resident accounts, through Referrals from cold calls in the catchment area.
- Developing and sustaining long-lasting relationships with customers.
- Calling potential customers to explain Banking products and encourage purchases.
- Answering customers' questions and escalating complex issues to the relevant departments as needed.
- Developing in-depth knowledge of banking products.
- Maintaining an accurate record of all sales, scheduled customer appointments, and customer complaints.
- Preparing cost-benefit analyses for prospective and existing customers to determine the most suitable purchase options.
- Analysing competitors' products to determine product features, benefits, shortfalls, and market success.
- Ensure quality customer service is delivered and collect feedbacks.

## Junior Engineer

Employer: SFO Technologies (Subsidiary of Nest Group), Bangalore, India



Period: June 2016 to December 2018

### Duties:

- Communicate the results of inspections and put forward corrective suggestions.
- Monitoring and examining each stage of production and preparing reports.
- Distributing written quality assurance results to appropriate parties.
- Identifying unsafe working practices and looking out for defects in a product.
- Discussing inspection results and conclusions with production managers.
- Performing inspections of purchased parts, checking the quality meet with an order.

## Quality Control Supervisor

Employer: Ashok Leyland PVT LTD, Tamil Nadu, India



Period: February 2016 to May 2016

### Duties:

- Serving as quality control supervisor in End of line (EOL).
- Monitoring examining EOL vehicles and submit reports to the quality manager.
- Monitor production operations to ensure conformance to company specifications.
- Monitoring all inspection and testing equipment to ensure valid calibration.
- Writing up evaluations and assessments and conducting quality audits and surveys.

## Education

Caarmel Engineering College  
B TECH (Mechanical Engineering) 2011-2015  
MAHATMA GANDHI UNIVERSITY, KERALA, INDIA



Pope Pius XI Higher Secondary School  
Computer Science, 2009-2011  
UNIVERSITY OF KERALA, KERALA,INDIA



## Extra Information

Software's	:	Auto CAD, ASNT Level-II, MS Office Products
Training	:	Maintenance design and procedures (Apollo Tires)
Languages	:	English, Hindi, Malayalam
Nationality	:	India
Visa Status	:	Visit Visa
Father Name	:	Baby Daniel
Marital Status	:	Married
Interests & Hobbies	:	Cricket, Social Service, Travelling, Music