

DEEPEN SHARMA

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LinkedIn, Glassdoor, Indeed, Job sora and Byat

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Objective

Secure a responsible career opportunity to fully utilize my training and skills, while making a significant contribution to the success of the company.



Experience

Alshaya Group (Disney)

05/07/2021 - Present

Sales Associate

- Greet customers and ascertain what each customer wants or needs.
- Answer questions regarding the store and its merchandise.
- Recommend, select, and help locate or obtain merchandise based on customer needs and desires.
- Compute Sales prices, total purchases and receive and process cash or credit payment.
- Help customers on or fit merchandise.
- Maintain knowledge of current Sales and promotions, policies regarding payment and exchanges, and security practices
- Maintain records related to sales.
- Place special order or call other stores to find desired items.
- Open and close cash register, performing tasks such as counting money, separating charge slips, coupons, and vouchers balancing cash drawers, and making deposits.
- Inventory stock and requisition new stock.
- Clean shelves, counters, and tables.

Max Retail Fashion

05/04/2019 - 12/01/2021

Sales Associate

- Greeting customers who enter the shop.
- Dress up Mannequins & address other visuals, Relevant Cross Merchandising with replenishment
- Maintain a clean and well-organized back- stock area and keep the employee break area neat and tidy
- Operate as a cashier and be consistently accurate in money handling
- Understand and utilize all reports required for the day to day functioning of each store
- Conduct linked selling i.e. understand the customer's need and close the deal.

Big bazar Pvt Ltd
05/02/2017 - 02/07/2018
Sales Associate

- Ensure high levels of customer satisfaction through excellent sales service
- Assess customers needs and provide assistance and information on product features
- Welcome customers to the store and answer their queries
- Follow and achieve department's sales goals on a monthly, quarterly and yearly basis
- "Go the extra mile" to drive sales
- Maintain in-stock and presentable condition assigned areas
- Actively seek out customers in store
- Remain knowledgeable on products offered and discuss available options
- Process POS (point of sale) purchases
- Cross sell products
- Handle returns of merchandise
- Team up with co-workers to ensure proper customer service



Education

Scottish University mission institution (SUMI)
2014
10th standard
B+

Scottish University mission institution (SUMI)
2016
Higher secondary school (12 th)
B



Skills

- A team player attitude
- Good communication skills
- Ability to remain calm and work under pressure
- Good at making decisions
- Creative
- Organised and practical



Achievements & Awards

2019 Dec - Maxel Award for driving sales and focus on ATV 2020 August , December - star of the month



Personal Details

Date of Birth : 18-09-1998
Marital Status : Single

● Nationality : Indian
● Passport no : R5883257
● Visa status : Employment visa



Declaration

I sincerely proclaim that all the particulars mentioned above are true to my belief and I am accountable for its accuracy."

DEEPEN SHARMA