

ASHIR PP

DIC Village 1
Dubai Industrial City, Dubai
+971 58 267 2909
ashirshazzsales@gmail.com



Summary

Generating leads. Meeting or exceeding sales goals. Negotiating all contracts with prospective clients. Helping determine pricing schedules for quotes, promotions, and negotiations. Preparing weekly and monthly reports. Giving sales presentations to a range of prospective clients

Education

Course	Board of exam
SSLC	The board of General Education Department ,Govt of Kerala
Plus two	The Board of Higher Secondary Education ,Govt of Kerala

Employment History

Al Madina Hypermarket Dubai

Sales associate

January 2019 – Present

DUTIES AND RESPONSIBILITIES

- Serves customers by helping them select products.
- Drives sales through engagement of customers, suggestive selling, and sharing product knowledge.
- Greets and receives customers in a welcoming manner.
- Responds to customers' questions.
- Directs customers by escorting them to racks and counters.
- Provides outstanding customer service.
- Documents sales by creating or updating customer profile records.
- Manages financial transactions.
- Processes payments by totaling purchases, processing checks, cash, and store or other credit and debit cards.
- Alerts management of potential security issues.
- Assists with inventory, including receiving and stocking merchandise.
- Keeps clientele informed by notifying them of preferred customer sales and future merchandise of potential interest.

Classic hard ware Calicut

Sales representative

June 2015 – May 2018

Sells **hardware**, such as nails, bolts, screws, hand-and-power tools, electrical equipment, plumbing supplies, garden tools, and **paint**: Advises customer on tools, **hardware**, and materials needed, and procedure to follow to complete task customer wishes to perform..

Hobbies & Interests

- Sports – Walking, Exercise, Running, Tennis, Bicycling,
- Swimming, Skiing, Golf, Team Work
- Work Reading, Writing. Compute

Professional Skills

Customer service: Expert

Sales: Expert

Microsoft office: Expert

Customer care: Expert

Call center: Expert

Excel: Expert

Languages

English: Fluent

Malayalam: Fluent

Hindi: Fluent

Tamil: Fluent

Personal Detail

Name : ASHIR P P

Father Name : SHAMSUDHEEN P P

Passport Num : R0361548

Visa Status : Employment Visa

Marital Status : Single

Sex : Male

Date Of Birth : 21/05/1998

Declaration

I am affirming that information given above is true and correct to the best of my knowledge