



**ARIFSHA VA**

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Visa Status : Vist Visa

## SALES EXECUTIVE

### EXECUTIVE PROFILE

Seeking a Challenging Career in a Progressive Organization to Enhance, Utilize and to prove my knowledge and skills Set

### STRENGTHS

- Results-oriented
- Organizational capacity
- Ability to motivate staff and maintain good relations
- Good manners
- Ability to self learn new application
- Time management
- personal skills
- Communication

### PERSONAL DETAILS

DOB -15/08/1996

NATIONALITY-INDIAN

PASSPORT NO - U7317001

### CAREER SUMMARY

#### SALES EXECUTIVE

##### HOME MART THRISSUR | 2019 - 2021

- Managing the sales process for new prospects, from initial contact through to closure.
- Dealing with customer enquiries face to face, over the phone or via email.
- Contacting prospective customers and discussing their requirements.
- Identifying what customers want.
- Continuously improved through feedback.
- Established, developed and maintained positive business and customer relationships

### ACADEMIC BACKGROUND

#### DIPLOMA IN ARCHITECTURE DESIGN 2018-2019

CADD INTERNATIONAL-UIT TRAINING INSITITUTE  
DUBAI

#### DME - MECHANICAL 2015-2018

ANNA UNIVERSITY  
PROFESSIONAL GROUP OF INSTITUTION

#### HIGHER SECONDARY 2013-2015

GOVERMENT OF KERALA  
GVHSS KARUPADANNA

#### INPLANT TRAINING

UNDERGONE TRAINING PROGRAMME IN SML

### SKILLS

Ms-office  
Autocad  
Tally  
Lathe work  
Welding  
I.C Engine

### LANGUAGES

English. (W/R/S)  
Malayalam (W/R/S)  
Arabic (W/R)  
Hindi (W/R/S)  
Tamil (W/R/S)