

kaushal kishor

barabanki,india,225201

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Summary

Driven Store Manager with over 5 years of experience in retail management. Hardworking team leader, trains and guides staff to develop advanced-level product knowledge. Enthusiastic about exceeding sales goals and helping businesses to thrive. Talented Sales Manager with proven record of success in surpassing profit goals. Understands how to bring in and retain customers with expert promotional strategies. History surpassing targets with strengths in budget control, employee motivation and marketing. Confident Credit Verification Officer successful at increasing monthly revenue using insightful marketing strategies and aggressive product development. Skilled at understanding customer and employee requests and meeting needs. Furthers success by strengthening staff training, streamlining internal systems and facilitating sales techniques. Detail-orientated Sales executive adept at making critical decisions, managing deadlines and conducting team reviews. With expertise in analysis and quantitative problem-solving skills, dedicated to company growth and improvements.

Experience

Store Manager, 06/2018 - Current

Vishal Mega Mart - barabanki, india

- Prepared sales reports and reconciled accounts with strong finance management skills.
- Empowered sales team to maximise sales revenue and exceed corporate goals.
- Delivered quality service with friendly and professional demeanour.
- Prepared rotas and administered payroll for large store.

Senair Sales Exetive, 02/2014 - 03/2016

Magma ITL Finance Ltd - Lucknow, india

- Collaborated with staff to formulate budgets and improve department revenue.
- Actively listened to customers to fully understand requests and address concerns.
- Demonstrated outstanding product knowledge to achieve high customer satisfaction levels.
- Troubleshoot problems and diagnosed system faults.
- Operated equipment to exceed production targets.
- Prepared range of written communications, documents and reports.

Oration Officer, 03/2011 - 02/2014

Magma Fincorp LTd - Lucknow, India

- MIS
- Files Disbursal
- CIBIL Ch-eking
- Customer Document Verification

credit verification Officer, 07/2010 - 03/2011

indusind Bank Ltd - Lucknow, india

- calling done customer all about loan document and customer background
- customer document verifying by undaunted sites
- cheeking of CIBIL and loan recards
- after approval disbursal files
- send to HO

branch operation executive, 04/2008 - 07/2010

Fullerton India Credit Co Ltd - Allahabad, india

- Assisted customers with advice and direction on financial planning and insurance needs.

- Reviewed, refined and strengthened internal processes to improve financial controls.
- Prepared financial and regulatory reports to assess cash flow and company finances.
- Managed sales-driven insurance teams to constantly deliver results.
- Updated customers on legislation changes affecting bank charges services.
- login all pipeline files and after approval disbursal
- cheeking all document of customer and civil check

Skills

- Inventory control
- Sales training
- MS Office proficient
- Team leadership
- Sales team motivation

Education

2004 UPTEC - LUCKNOW

COMPUTER EDUCATION BASICS COMPUTER

Basics Education Wan LAN Excel PowerPoint Basics Networking
hardware networking

2002 DR RAM MANOHAR LOHAIYA AWADH VISHVDALIYA - FAIZABAD

Bachelor of Science ZOOLOGY BOTANT

- 2002 Graduate WITH ZOOLOGY AND BOTANY
- GOOD ACADEMIC RECORD

1999 R S YADAV SMARAK VIDAYALYA BARABANKI - BARABANKI

INTERMEDAITE HINDI ENGLISH PHYSICS CHEMISTRY BIOLOGY

- 1 Academic Achievement Award

1997 R S Y S H S SCHOOL BAREIL BARABANKI - BARABANKI

HIGH SCHOOL HINDI ENGLISH MATHEMATICS SCIENCE SOCAIL SCIENCE BIOLOGY

- Coursework in FIRST DIV WITH 2 SUBJECT DENOTATION
- SCIENCE 81 /100

CCNA - UPTEC

CISCO CERTIFIED NETWORK ASSOCIATE Networking wan Lan Man worthless networking

W airless Networking Switching Routing

Lan Wan and Programming

c++ Oracile

Stractore of Topology

TCP/IP Eather Net Collesion BroadcastRouting Switching

etc

Languages

English, Hindi: First Language

Reference

- Vaibhav Sachan TCS Toronto Ontario

Additional Information

- Reference
- Vaibhav Sachan Tata Consultancy Services
- Toronto Ontario