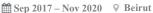
# Mohammad Hadi Al-Koush

📞 +971526287895 @ mohamadalkoush@hotmail.com

#### EXPERIENCE

## Sales Experience

Retail Group - Aldo (Spot C)



### Acting as a store manager since September 2019

- Full time Job;
- Promoting and selling Aldo's products using solid arguments to existing and prospective customers for two years;
- · Working on Sale Season for almost 12 hours;
- Succeeding in increasing the stores sales in cooperation with my friends:
- Well known by customers;
- Establishing and maintaining positive business and customer relationships;
- Achieving the required target sales;
- Solving customers problem issues and following up with them on regular basis;
- Keeping accurate records of the daily performed work and reported it back to my manager;
- Communicating with hundreds of customers on daily basis;
- Willing to work on behalf of my teammates in case of emergency.

### B a-United Holding

#### **Electrical Engineer internship**

- Working with the engineer in charge and technicians for the electrical maintenance of the networks in the mall
- Learning about several systems in the project such as lighting, small power, BMS, fire alarm system, cctv, etc.

## Mikdashi Home Appliances

**⊞** Feb 2017 - Aug 2017 ♀ Beirut

## **Electrical Home appliances Company**

- Part time job;
- Promoted electrical home appliances;
- Enhanced my communication and persuasive skills;
- Responded to various costumers needs and monitoring the quantity of products at the companies store regularly;
- Ordered from the suppliers the missed products;
- Leading 2 workers in helping the customers.

#### ACADEMIC PROJECTS

- Knowing the value and the benefits from working in groups
- Lighting installation and full dialux design of dwelling unit (direct and indirect light)
- Design a Street Lighting (design different types of poles and light).
- Electric Distribution design for the project areas, (General socket, specialized equipment, and lighting design) including all
- Required calculations and design the electrical layouts using Autocad.

### EDUCATION

# $5^{\text{th}}$ Year Electrical & Power Engineer Student,

Beirut Arab University

**2017- Jan 2020** 

GPA **2.96** / 4.0

#### SUMMARY

An organized, effective communicator with customers/colleagues and can handle stressful or unexpected circumstances. I look to bring my cheerful attitude, and academic studies into your esteemed company.

#### MOST PROUD OF

Successfully managed between Engineering studies and my full time Job

Employee of the year for two consecutive years at Aldo Spot C, Lebanion.

Actively organized trips and school parties for my colleagues

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#### ACTIVITIES AND ACHIEVEMENTS

- Participated and won in football school tournament that was organized and supervised by the ministry of education
- Achieved Entrepreneurship Course
- Achieved Accounting Course
- Achieved Communication Skills Course
- Achieved Engineering Economy Course

#### HOBBIES

- Basketball
- · Communicating with people
- Traveling
- Cooking

### LANGUAGES

English, Arabic

Arduino

# TECHNOLOGIES

C++ Autocad

Dialux

Microsoft Office