



Aarsha Unnikrishnan

*Indian lawyer, with B.A. LL.B. (Hons.)
and International Air Law Diploma,
having over 8 years' experience in UAE.*

Experience Summary

(March 2013 – till date)

UAS International Trip Support Legal Advisor



Managing Group Legal Department

- Managing legal affairs of UAS Group in thirteen different countries.
- Regularly updating the Board Members on legal issues pertaining to UAS Group.
- Contract negotiation and finalisation in liaison with various departments.
- Assisting UAS Group in its expansion and setting up offices in different countries.
- Planning and advising on strategies and procedures to be followed on various legal matters.
- Assisted in obtaining Trade Mark Registration from United States Patent and Trademark Office, USA.
- Establishing a contract filing system within UAS Group.

Legal Documentation

- Drafting, reviewing and amending various agreements for UAS Group, *inter alia*,
 - Agreement for Aviation Services
 - IATA Standard Ground Handling Agreements
 - IATA Fuel Supply Agreements
 - Aircraft Charter Agreements
 - Catering Agreements
 - Letters of Undertaking

- Non – Poaching Agreements
- Confidentiality, Non–Compete and Non–Disclosure Agreements
- Commission Agreements
- HOTAC Agreements
- Employment Agreements
- Consultancy Agreements

- Drafting, reviewing and amending of MoAs, MOUs, Shareholders' Resolutions and Board Resolutions of UAS Group.

Acquisition Handling

- Handling corporate restructuring while Hainan Airlines' Group acquired shares of the Company.
- Reviewing Share Purchase and Shareholders Agreement and advising the shareholders.
- Facilitating legal due diligence during share transfer procedure.
- Managing the share transfer procedure at DAFZA.
- Handling various acquisitions by UAS in different jurisdictions.

Litigation & Debt Recovery

- Managing litigation matters of UAS Group in various jurisdictions and coordinating with the lawyers handling the matter.
- Developing strategies and assisting the Company in recovering bad debts.

Policy Drafting and Implementation

- Preparing and enforcing various policies for UAS Group including, Contract signature process, Contract renewal process, GDPR Policies, Global Compliance Policy etc.
- Training the Board Members, Executive Management team and department heads on the policies.

Experience Summary

(Nov 2011–March 2013)

Gulf Oil & Gas FZE, Dubai
Legal Assistant



Agreements and other Legal Documents

- Drafting and reviewing all legal documents including Contracts with the Potential Clients, Notices, Letters, Service Contracts, Employment Contracts, Confidentiality Agreements and Manager Service Agreements.
- Attending meetings with prospective suppliers of the Company and providing legal advice to the Company on various terms of the contract.
- Coordinating the compilation of various elements of tender submissions.

- Liaising with procurement, logistics and finance departments and monitoring purchase and service orders.
- Drafting Power of Attorney and Shareholders Resolution.
- Maintaining and updating all Legal Documents and Files.

Dispute Resolution

- Representing Company and participating in Dispute Resolution and Conciliation process.
- Managing Litigations of the Company pending before Dubai Courts.
- Filing of Labor Disputes before TECOM on behalf of the Company and attending the proceedings.

Representing before Authorities

- Representing the Company before various Government Authorities as and when required.
- Representing Company in procedures relating to issuing of Visa in JAFZA, TECOM & DAFZA.

Credentials

2011

B.A. LL.B. (Hons.)

from the National University of Advanced Legal Studies (NUALS), Cochin, India

2015

Airline Contract Law

certification by IATA Training & Development Institute London, UK (May 2015)

2015

International Air Law for Lawyers and Legal Professionals

certification by IATA Training & Development Institute Rome, Italy (October 2015)

2017

Aircraft Acquisition and Financing

certification by IATA Training & Development Institute Geneva, Switzerland (July 2017)

2017

Law of Aviation Insurance

certification by IATA Training & Development Institute Geneva, Switzerland (November 2017)

2017

International Air Law Diploma

from International Air Transport Authority (IATA)

2018

SGHA – SLA Effective Negotiation Behaviors

certification by IATA Training & Development Institute Singapore (April 2018)

2018

Masters in Aviation Law & Air Transport Management

National Academy of Legal Studies and Research (NALSA) Telangana, India. (Currently pursuing)