



FAIZAN KHATEEB

Sales Representative

CONTACT

- ✉ imfaizankhateeb@gmail.com
- ☎ +971-557804194
- 📍 19 Al-Ras Rd-Deira - Al Ras-
Dubai- United Arab Emirates

SKILLS

- Motivated, well disciplined individual
- Finds joy in assisting others.
- Ability to work as individual as well as in group.
- Excellent communication skill in written and verbal both.

COMPUTER SKILLS

MS- office
MS- Word
MS- Excel
MS- Power-point
Advance Excel

Highly motivated sales associate with extensive customer service and sales experience. outgoing sales professional with track record of driving increased sales, effectively demonstrate products, overcome objections and **close sales**.

RELEVANT EXPERIENCE

Royal Marine Shipping L.L.C,DUBAI. (2017-2018)

Logistic and Administration

- Facilitate the shipping of products from one destination to another.
- Receives products and coordinates delivery
- Oversees inventory of goods and vehicles
- Streamlines shipping and transportation Processes

MAQ VENTURES (2019-2021)

Inside Sales Representative

- Establish sales objectives by forecasting and developing annual sales quotas for regions and territories.
- Projecting expected sales volume and profit for existing and new products.
- Built relationships with clients to maintain sales goals and create new opportunities
- Implemented up-selling strategies.

PERSONAL DETAILS

- Date of birth 15-11-1994
- Place of birth- India
- Passport no. VII64107
- Visa status- Visit
- Marital Status- Single
- Nationality- Indian
- Languages known-
English, Urdu, Hindi, Kannada

PERSONAL PROFILE

A Highly energetic, motivated, and experienced operations executive seeking full-time employment where my skills can be utilized and where I can grow professionally.

EDUCATION BACKGROUND

BBA-Bachelor of Business Administration
(Anjuman institute of Management and Computer Application)

Higher Secondary
Education. Dharwad University , INDIA.

Primary Education
Naunihaal Central School (NCS)

AWARDS AND ACHIEVEMENTS

*Sports Head in Primary & High school.

*Awarded Best Presenter in a workshop on entrepreneurship.

*Student General Secretary in the University.

*Awarded MR.Perfectionist in college

DECLARATION

I do hereby state that all the details mentioned above are accurate to the best of my familiarity and confidence. I bear the accountability for any blunder or mistake in the future.
